

Crack & Crevice

OREGON PEST CONTROL ASSOCIATION

June 2019 Edition

OPCA Elects Board of Directors

OPCA recently held its annual election of the board at the High Desert Seminar in Redmond. The terms for the elected board begin July 1. The following were elected:

PRESIDENT: Rob McMaster, Halt Pest Control, Beaverton, OR

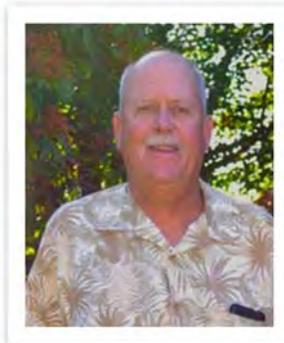
1st VICE PRESIDENT: Bernard Black, Black's Pest Services, West Linn, OR

2nd VICE PRESIDENT: Larry Treleven, Sprague Pest Control, Tacoma, WA / Portland, OR

PAST PRESIDENT: Mike Kesecker, Good Earth Pest Control, Corvallis, OR

TREASURER: Robert DeAngelo, Killer's Pest Elimination, Portland, OR

DIRECTORS: Tim Banwell, Beaverton Pest Control, Beaverton, OR; **Rennie Kubick**, AMVAC; **Dave Mays**, Bugs NW, Grants Pass, OR; **Steve Nagel**, A2Z Home Inspections, Beaverton, OR; **Brandon Ottovich**, Ask the Bug Man, Eugene, OR; **Matt White**, Killer's Pest Elimination, Portland, OR



Rob McMaster, 2019-20 OPCA President

OPCA Fall Beach Seminar Right Around the Corner

OPCA Members are looking forward to the annual Fall Beach Seminar **September 20-21, 2020**. This year we are going to Newport to the newly remodeled Best Western PLUS Agate Beach Inn.



Speakers for the event have been set, but topics are in the works. **Jeff Weier**, Sprague Pest Solutions, **Nick Grisafe**, Syngenta, **Dan Schlegel**, Bell Labs and **Dr. Greta Binford** are scheduled to present. Dr. Binford did a fantastic session on spiders a couple years ago, so we are

having her come back. Fun activities include golf at Salishan Golf Club and deep sea fishing and crabbing on September 20. Friday night watch for an invitation from UNIVAR for the welcome reception!

Registration is open at opca.org.

Inside...

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Quick Calendar

Fall Beach Seminar
September 20-21, 2019
Best Western Agate Beach
Newport, OR

Southern Oregon Seminar
November 15, 2019
Evergreen Savings, Bear Hotel
Grants Pass, OR

ANT I.D. Workshop
February 8, 2020 (tentative)
Chemeketa Comm. College, Salem

High Desert Seminar
June 6-7, 2020
Location TBD

OPCA Scholarships Awarded

OPCA is proud to award two scholarships this year. Our recipients this year are the first in several years to enter the pest control profession upon graduation.

Noah Mays was awarded his check at the recent High Desert Seminar at Eagle Crest. Noah is the son of Dave Mays of Bugs Northwest in Grants Pass.



Our other recipient is **Donavon Frost** of Gresham, OR. Donavon plans to go into the pest control business with his father's firm, Frost Integrated Pest Management in Gresham.

Congratulations to both our scholarship winners!

Applications for the scholarship in 2020 are due **April 30, 2020**. Questions about the scholarship should be directed to Rene Kesecker, Scholarship Committee Chair, 541-753-7233. Scholarship applications can be found on the OPCA website under the "Members" tab.

OPCA Membership Report

OPCA member renewals: 79

77% of the members have paid dues as of June 7, 2019

- Active members: 57
- Allied members: 12
- Associate (home inspectors): 6
- Honorary members: 3

Membership Application: Know of any companies that should be members? www.opca.org/join.

Lapsed Membership Policy: OPCA's policy is member companies that lapse for one full year must **reapply** for membership in OPCA. If you are unsure of the status, contact our office.

Dues paid by corporate offices: If your corporate office is in another state and pays your dues let us know!

OPCA's Dues Year is July 1—June 30. At this time of year, anyone who is an Active member but has not renewed yet will be listed as lapsed at NPMA. Of course, once a member pays, we will notify the national association of your paid status!

Need Some Swag?

Show your pride! OPCA purchased a small batch of **flex fit hats, uniform patches** and **truck decals**. These items are available on OPCA's website. We only wanted to get a small batch of hats for now, but if they are popular the cost will come down. We also have a limited number of **OPCA hooded sweatshirts** and **T-shirts**. Mostly mediums and XXX large. But, they are only \$5.00! Contact OPCA at **503-363-4345** or visit our website for more information at www.opca.org.



OPCA has a limited quantity of logo items: 40 hats, 100 uniform patches and 90 truck decals.

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Oregon Corporate Activity Tax Will Be Felt by All

By Larry Treleven, OPCA Government Relations Director

Last week Oregon Governor Kate Brown signed legislation creating a new corporate activity tax, which will be applicable for tax years beginning on or after January 1, 2020. The tax for each calendar year will be based on the taxpayer's commercial activity in the state and is in addition to any other fees or taxes imposed under Oregon law.

Here are a few additional details:

The tax rate is equal to \$250 plus the product of the taxpayer's taxable commercial activity in excess of \$1 million for the calendar year multiplied by 0.57%.

Persons subject to the tax include, but are not limited to, individuals, partnerships, C corporations, S corps and estates. The new tax is not considered transactional, so it is not subject to the rules of Public Law 86-272, which allows income tax exemption for sales of tangible personal property in certain circumstances.

The term "commercial activity" means amounts realized by a person from the transactions of a trade or business.

Taxpayers are allowed to subtract from the commercial activity sourced to the state 35% of the greater of cost of goods sold or labor costs. Both will be apportioned amounts, similar to requirements for apportionment of income for income tax purposes.

Any taxpayer with commercial activity in excess of \$750,000 during the year must register with the Oregon Department of Revenue. Further, every individual doing business in Oregon with commercial activity in excess of \$1 million must file an annual return by April 15 of the following year.

This new law was introduced with Oregon House Bill 3427, which also lowered tax rates for Oregon personal income taxes. Personal income tax rates, on average, dropped 0.25% across income tax brackets below \$125,000 of Oregon sourced income.

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Guzman Joins JF Oakes

Art Guzman, Independent Manufacture Representative, joins J F Oakes, LLC as their Northwest Coast Representative covering Arizona, Idaho, Nevada, Oregon, Utah, and Washington.



Art will be working with and calling on J F Oakes' Pest Control Distributors promoting sales of their professional line of XLure® and Pro-Pest® R.T.U. Monitors for Professional Stored Product Insects, Sheffield line of Masonry drill bits, Pro-Pest® line of Retail Products for the D.I.Y. market, Pro-Pest® line of Rodent and Wildlife Lures, and Chemoak® Professional Line of spray hoses.

Art may be reached at 702-577-6382 or email guzz-er60@gmail.com. For more information, contact us at J. F. Oakes, LLC at 662-746-7276 or sales@jfoakes.com.



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OPCA Member Receives Award in Africa

Edward S. Horvath, Vector Ecologist with Three Rivers Mosquito and Vector Control recently spent time in Africa assisting with mosquito and Malaria control. The following is a summary of the award written by Horvath.

Americans are lucky! We live in a country, provided with reliable electricity, running indoor water and air conditioning. Access to some of the best healthcare, with no fear of the generator providing the sole electricity, failing during surgery. We rarely think of mosquito-borne disease, until summer. Even then, we have issues like West Nile Virus, Encephalitis, or for those in the Southeast, Dengue has been popping up on the radar as well as Zika. For us, Malaria is a disease of the past. Most Americans are lucky to even remember when Malaria was problem in the United States. In US history, there were over one million cases of Malaria during the Civil War alone. By 1947, there were approximately 15,000 cases and by 1951, Malaria declared eradicated in the United States.

This is not the same for the people of Nigeria. There are more cases and Malaria related deaths in Nigeria than any other country. Malaria is a risk to 97% of Nigerians. There are over



100 million Malaria cases and more than 300,000 Malaria related deaths each year.

In 2016, Three Rivers Mosquito and Vector Control, a privately owned, Oregon based company, entered into an International Agreement with the Centre for Malaria Research & Phytomedicine and the University of Port Harcourt's Teaching Hospital, in Nigeria, to create an efficient and effective mosquito/Malaria control program. The first phase was to create educational outreach programs and establish vector control strategy workshops.

In April 2019, I started by teaching 75 Professors, Doctors, Public Health Professionals, States and National Malaria Elimination Program Staff, Entomologists and University students, the basics of a modern mosquito abatement and Malaria Control program. This was great timing, as the workshop and lectures were surrounding World Malaria Day (April 25th). We packed a lot into long days of lectures, discussions and field exercises. As we all know, from any aspect of vector or pest control, the foundations of any successful control project in implementing a complete IPM strategy, including public education as the foundation. This was the first most of them

Continued on page 7

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Oregon Legislative Update

Senator Jackie Winters Passes Away

It is with sadness we share that this week Senator Jackie Winters lost her battle with lung cancer. A trailblazing business-woman and legislator, Senator Winters was a good friend of OFS and Oregon's natural resource community. She will be deeply missed.

Legislature Nearing The End

As we approach the last few weeks of the 2019 Legislative Session, the legislature is now on a one hour notice for committee meetings and will start moving agency budgets and the last major policy issues.

Department of Ag Budget Reviewed

The House passed the Oregon Department of Agriculture's (ODA) Budget. ODA's budget did not see many major changes. Wildlife Services, which the Governor recommended eliminating, was reinstated and the Japanese Beetle eradication effort was funded. The most controversial items were fees increases for confined animal feeding operations and shifting the funding of the food safety program more onto fees over an even split with general funds.

In addition, this week the legislature passed a controversial public employee retirement system bill, which would require public employees to make some modest contributions. Currently, Oregon is only one of two states that don't require employees to contribute to their pension benefits. Many see SB 1049 as not fixing the system, but more of kicking the can down the road. Others see the bill as taking promised benefits away from public employees. This controversy created vote issues for the passage in the House. The bill failed on the first vote



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Save the Date:

OPCA Southern Oregon Seminar

Nov. 15, 2019

The Bear Hotel Grants Pass



and was brought back 20 minutes later for reconsideration, where it passed with 31 votes.

Commercial Activities Tax

More details on HB 3427's, commercial activities tax, technical fix bill will be released. Several legislators are working on an agricultural exemption that will be dropped in the next few days. At the same time, a referral of HB 3427 to the voters has been filed by farmer, Marie Bowers Stagg, and Stayton resident Jordan Orht.

Whiskey is for drinking and water is for fighting

The saying is even true in the wet Willamette Valley. As the Statesman Journal reported this week farmers, cities and fish interests are all vying for water from the Willamette System. Next week Army Corp of Engineers is holding scoping sessions for preparation of an Environmental Impact Statement to address the continued operations and maintenance of the dams in the Willamette Valley System.

Kate Brown Proposes Diverting \$500 Million of 'kicker' to PERS, Rural Housing and Internet

Gov. Kate Brown recently laid out a detailed plan for how she

Advertise in Crack & Crevice!

Crack and Crevice, OPCA's quarterly newsletter reaches OPCA members and their employees.

Crack and Crevice has a long shelf life. Issues are frequently handed out at member events and sent in member kits to new members. Exposure lasts longer than typical newsletters.

Rates

Business Card—\$50
Quarter Page—\$100
Half Page—\$200
Full Page—\$350

Publication Calendar

Month: Theme/Recent Event

March NWPM Conference
June High Desert Seminar
Sept. Fall Beach Seminar
Dec. So. Oregon Seminar

For additional information and ad deadlines contact...

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Award, Cont. from page 5

learned of IPM, as this is not what has been done in Nigeria in the past. This group came together to evaluate the current mosquito/Malaria control practices and put together ideas and strategies, utilizing IPM, to create a mind-set for Malaria eradication in Nigeria and Africa.

The Staff of the States and National Malaria Elimination Programs started the training off very defensive of their current strategies. They held their ground, stating that their current plan (using bed nets and indoor residual treatments) is on track, to have Malaria elimination by the end of 2020. As the class discussed the timeline, laughter broke out from the otherwise very professional group. Nobody in the room could even imagine that the States and National agencies were so delusional, to think that the increasing numbers of Malaria cases and deaths in Nigeria was any indication of Malaria eradication.

At the end of the workshop series, I was honored to be the first of two lecturers for the 2nd Annual Professor SJS Cookey Legacy Lecture and commemoration of 2019 World Malaria Day Event, with an audience of more than 450 students, staff and guests. When I asked the room, "who has ever had Malaria", laughter arose. Rephrasing the question, "who has never had Malaria," only one person raised their hand (and that was not me). Three hours in this auditorium, no air conditioning, 450+ people and 88oF outside; the indoor temperature exceeded 115oF, made this Oregonian a bit overheated.

I was surprised when presented a plaque as a token of the University's appreciation for my program. After the lecture, a group of professors, doctors and university VIP invited me to a gathering for lunch and drinks. So much was going on for the week leading up to this; I felt a huge load taken off my shoulders and felt others taking on some of the

responsibility. Our next steps will be to increase the educational portions with workshops and train the trainer sessions offered in addition to seeking support and funding from state, national and international sources.

It was great to hear the discussion amongst the people that they felt hopeful, believing Malaria can, one day be eliminated in Nigeria and their children's children could potential grow up not remembering how it was living with Malaria.

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Front and Center, Edward Horvath of Three Rivers Mosquito and Vector Control.

Legislative Update, Cont. from page 6

would like to divert more than one-third of the state's projected record \$1.4 billion "kicker" tax rebate.

Brown has previously said she would like to cap taxpayers' kickers at \$1,000 and use the roughly \$500 million that would be saved to reduce the impact of public pension costs on government budgets.

Under that plan, the majority of Oregon taxpayers would still receive their full kicker rebate next year.

In a briefing with reporters Thursday, Brown said she would like to use \$250 million of the money to help with public pension costs to K-12 schools, \$220 million for rural housing and \$29 million to improve rural broadband.



Membership Adds up at OPCA!

OPCA Benefits:

-  Reduced cost in registration for educational recertification seminars. Reduced rates MORE than make up for dues!
-  Legislative representation through Oregonians for Food and Shelter, a lobbying organization for ag industries in Oregon.
-  Four *Crack & Crevice* newsletters are sent each year.
-  Insect identification is available through OSU Extension offices throughout Oregon.
-  Your company is listed on a map of Oregon on the OPCA website for public contact access.

OPCA Membership Categories and Rates:

-  **ACTIVE MEMBERSHIP:** Pest control companies who also join the National Pest Management Association: \$175 per year plus the cost of NPMA dues which are on a sliding scale depending on sales volume.
-  **ASSOCIATE MEMBERSHIP:** Home inspectors, allied industries: \$175 per year.
-  **ALLIED MEMBERSHIP:** Vendors: \$150 per year.

Players Get Some Birdies at OPCA Golf Tournament

OPCA got the best of mother nature on Friday, May 31 with gorgeous sunny weather for the annual Paul Heidtke Memorial Golf Tournament. The contest was played at the Eagle Crest Ridge Course. Despite a ribbing on golf rules by OPCA Executive Director Harvey Gail, everyone had a blast. The following are the top three teams:

1st Place: Terry Brant, Dustin Brant, Aspen Wildlife, Matt Faulconer, Joe Cavarria (won by tie breaker) 7 under.

2nd Place: Kent Kaiser, Kevin Hoard, Adam Huddleston (Good Earth), Gary Brooks, Pelgar - 7 under.

3rd Place: Ben Kesecker, Mike Kesecker, Art Guzman, Modern Methods, and Jon Paulsen, UNIVAR - 2 under.

Gail advised players that based on the Rules of Golf by the USGA and *Royal and Ancient Golf Club of St. Andrews*, basically everyone should have been disqualified. Gail cites numerous infractions, including: failure to sign their score card, failure to turn it in at all, or failure to sign a correct score card that reflected penalties that were incurred, and failure to tee off at their assigned tee times. The reaction was anticipated. It looks like Harvey will be playing alone from now on.



Hat's off, or rather "on" to **James Rodriguez** for playing his first round ever. Apparently, it went well enough that he didn't refuse to ever play again. Now he has the hat as a reminder - "Shut Up and

WILIFE REPORT:

California Bans Second Generation Rodenticides

California recently passed a bill banning second generation rodenticides. Assembly Bill 2596 amends existing law that now proposes to prohibit the use of any first or second generation anticoagulant rodenticide, not just limited to wildlife habitat areas, but the entire State of California. The proposed list of banned anticoagulants is contained in the bill.

Prohibiting anticoagulants in California is not new—this proposed bill builds off of a law passed in 2014. The same author of A 2596, Assembly Member Bloom (D), successfully enacted another rodenticide ban, A 2657. The 2014 law prohibits the use of rodenticides or products containing certain second-generation anticoagulants in environmentally sensitive areas, such as state parks. The 2014 law exempted agricultural activities and federal entities. NPMA is working closely with PCOC and Product Registrants to develop strategy that will assist in educating law-makers in California about the importance of rodenticides to protect public health and property.

Oregon will follow this closely, because often ideas that start in California find their way north.



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Pics! High Desert Seminar

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Rennie Kubik makes a wish...




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