

Crack & Crevice

OREGON PEST CONTROL ASSOCIATION

March 2019 Edition

High Desert Seminar Speakers Set

Our annual seminar in Central Oregon is set for May 31 and June 1 at Eagle Crest Resort in Redmond. Speakers for the event have been set. They include **Dr. Reid Isper** (Flies); **Dr. Laurel Hansen** (Ants); **Ashley Roden** (Sensitive Accounts); **James Rodriguez** (Outdoor Vertebrates); and **Laurie Gordon** (Oregon Dept. of Agriculture Update).

Fun activities include golf at Eagle Crest and rafting on the upper Deschutes river on Friday, May 31. Friday night we gather for the Paul Heidtke Memorial Welcome Barbecue. Last year we had over 100 people at the barbecue which is also a way to honor our former member, Paul Heidtke by mingling with friends at Eagle Crest's Pocket Park. Sponsors for the event are coming in, so we will have a great tradeshow as well as excellent speakers.



Mount Jefferson as seen from Eagle Crest Resort.

Registration is open at opca.org.

Message from the OPCA President

Spring is here and bugs are starting to move. I wish for a prosperous year of growing business and serving clients too all our members. I have high hopes for 2019 and I believe that the industry as a whole will see strong progress and advancement.

We are headed into the final stretch with this current OPCA board and we are now actively putting together our ballot for next year. By the time you read this, our 2019-2020 board nominees may already be solidified but I still urge all our members to get involved in one way or another. If you are not interested in being



Interested in being on the OPCA board? Contact Mike Kesecker!

on the Board, you can certainly serve in a smaller capacity on a committee; we are always looking for good people. Please contact me if you want to get involved!

Mike Kesecker, President 2018-2019

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Quick Calendar

ODFW Seminar
April 26, 2019
ODFW Office, Salem, OR

High Desert Seminar
May 31, June 1, 2019
Eagle Crest, Redmond, OR

Fall Beach Seminar
September 20-21, 2019
Best Western Agate Beach
Newport, OR

Southern Oregon Seminar
November 15, 2019
Evergreen Savings, Bear Hotel
Grants Pass, OR

OPCA Scholarship Application Due April 30

OPCA is proud to be able to offer scholarships! The scholarship award will be \$1,000. Applications are due **April 30th**. Questions about the scholarship should be directed to Rene Kesecker, Scholarship Committee Chair, 541-753-7233. Scholarship applications can be found on the OPCA website under the “Members” tab.

To be eligible, the applicant must be an owner, an immediate family member, employee, child or stepchild of an employee, or employee's spouse of an OPCA member firm. The applicant must be nominated from a current OPCA member firm whose active membership has been in good standing a minimum of three consecutive years.

Graduating high school seniors and applicants with G.E.D equivalent will be considered. The applicant must attend an accredited college university, trade school, or institute of higher learning. Also, transcripts may be requested if required by the institution to which the applicant has applied.

This is a great opportunity for young people to underwrite their success. OPCA is proud to be able to offer scholarships through the generous donations of our members.

OPCA Membership Report

OPCA member renewals: 79

77% of the members have paid dues as of March 1, 2019

- Active members: 57
- Allied members: 12
- Associate (home inspectors): 6
- Honorary members: 3

Membership Application: Know of any companies that should be members? www.opca.org/join.

Lapsed Membership Policy: OPCA’s policy is member companies that lapse for one full year must **reapply** for membership in OPCA. If you are unsure of the status, contact our office.

Dues paid by corporate offices: If your corporate office is in another state and pays your dues let us know!

OPCA’s Dues Year is July 1—June 30. At this time of year, anyone who is an Active member but has not renewed yet will be listed as lapsed at NPMA. Of course, once a member pays, we will notify the national association of your paid status!

Need Some Swag?

Show your pride! OPCA purchased a small batch of **flex fit hats, uniform patches and truck decals**. These items are available on OPCA’s website. We only wanted to get a small batch of hats for now, but if they are popular the cost will come down if we buy a larger supply. We also have a limited number of **OPCA hooded sweatshirts and T-shirts**. Mostly mediums and XXX large. But, they are only \$5.00! Contact OPCA at **503-363-4345** or visit our website for more information at www.opca.org.



OPCA has a limited quantity of logo items: 40 hats, 100 uniform patches and 90 truck decals.

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Government Affairs Update

By Larry Treleven, OPCA Government Affairs Chair

NPMA's Legislative Day had another Wonderful Turnout in terms of contact, content, and participation. We had 5 people from the Northwest there: Alfie, AJ, and Larry Treleven, Billy Olsen, and Luke Rambo. We appreciate their time and effort on Capitol Hill. We visited 12 Legislative Offices which included Senator Murray and Senator Cantwell. We met directly with Congressman Derek Kilmer and Denny Heck. The purpose of our meeting was to thank them for their help in passing the 2018 Farm Bill which was a benefit for the Pest Management Industry.

We asked them for their continued help on items that got stripped out of the Bill during the compromise deliberations such as NPDES Permits, Preemption, and modernization of the Endangered Species Act and Waters of the United States (WOTUS) is particularly contentious because in was the intent of the Obama Administration to expand the jurisdiction of EPA and the various Environmental Coalitions to extend Federal and State control over ponds, ditches, and retention ponds, and irrigation systems. This is very restrictive to our industry as well.



Especially for mosquito control. Last year there were 137 deaths from West Nile Virus alone. Those NPDES Permits are very costly, time consuming, and render control methods less effective. We also approached Congress for additional Bed Bug research. We thanked Congress for approving the 2018 revisions but they Sunset in 2026. We would like them to be permanent. We were able to raise an additional \$100,000.00 for the NPMA for the Research Fund and we increased our Political Action Funds to well over \$250,000.00. There are many more amazing, outstanding promotions that PPMA is conducting to promote the Pest Management Industry and each firm NEEDS to support this worthwhile endeavor. Our NPMA President, Dennis Jenkins was at the Pacific NW Pest Management Conference in Hood River where he enlightened our membership about the advantages for all of us with this ongoing program.

Oregon's Cap and Trade Bill – a Synopsis

Oregon lawmakers have proposed a carbon pricing policy that will regulate greenhouse gas emissions. On the surface, the bill is an effort to combat the effects of climate change. The legislation, known by several names including cap and trade and cap and invest will result in higher fuel and energy prices. Most in the Capitol building predict it will pass making Oregon the second state in the country with the policy.

Agricultural and business groups are lobbying to protect businesses that have a heavy reliance on fuel for delivery and fleet vehicles, farmers and ranchers.

Rural businesses and farms will bear a disproportionate burden of the cost.

The legislation, House Bill 2020, creates a new \$90 million dollar agency called the *Oregon Climate Authority*, to oversee it. Under cap and trade, the state sets a limit, or cap, on greenhouse gas emissions — such as carbon dioxide and methane — beginning in 2021. The cap would be steadily reduced until carbon emissions are 45 percent below 1990 levels in 2035, and 80 percent below 1990 levels by 2050. Only companies that emit more

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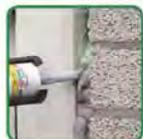
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than 25,000 metric tons of carbon a year would be regulated, including electric utilities, natural gas and gasoline and diesel fuel suppliers. But we'll all pay for it in the form of higher prices.

Use of the revenue, the "trade" or "invest" part of the bill, is somewhat restricted by the Oregon Constitution which mandates that any money collected from fuel suppliers must be spent within the State Highway Fund. This bill also establishes a Climate Investment Fund that can provide grants to help pay for such activities as weatherizing homes, installing wind and solar power and improving irrigation efficiency, accelerating the adoption of renewable resources, weatherizing homes and thinning excess forest debris that feeds larger wildfires.

If this is truly a bill that wants to move the needle on climate change, then where this money goes is very important. Otherwise, it's just another way to tax people. What's more, this legislation has the potential to widen the divide between urban and rural Oregonians. Much effort has been spent to make sure the voices of rural Oregonians are heard, including a "road show" of legislative hearings that were conducted in cities across the state in late February and early March.

The Oregon Farm Bureau predicts that higher fuel costs could cost producers an extra \$1,000 to \$5,000 per year, depending on their consumption. Natural gas customers would also be

impacted by cap and trade, which could have a significant impact on the food processing and nursery industries.

NW Natural calculates that natural gas rates for small commercial businesses would climb by 13 percent in 2021, 44 percent by 2035 and 60 percent by 2040.

Fact: Oregon's carbon output is one twelfth of one percent (0.012) of global greenhouse gas emissions.

By 2050, the Carbon Policy Office estimates Oregon's cap and trade plan would eliminate 43.4 million metric tons of carbon annually from the atmosphere. While that sounds like a lot, critics point out that Oregon's carbon output is just 0.12 percent (that is, one twelfth of one percent) of global greenhouse gas emissions. Even supporters acknowledge that

Oregon really won't be able to move the needle on global carbon output.

Emotions run high on both sides of this issue and cap and trade is not likely to put the climate debate to rest. Supporters want Oregon to set an example for the world. But is this really about that? Some would argue that carbon cap and trade is just a way for anti-corporate liberals to finally tax multinational oil conglomerates and other energy companies. Hopefully Oregon really does set an example and that in the long run the effort will have an impact. Progress will be made if the "invest" part will be put in the right places. The difficult part in all this is everyone will have legitimate arguments for why it is and isn't working.

By Harvey Gail, OPCA Executive Director

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National Association Dues Restructured for

OPCA is considered a joint partner with the National Pest Management Association, NPMA. With that status, dues are structured so that companies automatically get membership in both OPCA and NPMA. During an industry strategic planning meeting in May 2016, NPMA made modernizing dues as they relate to the national association a high priority. The impetus was to create a fair, equitable, sustainable and transparent dues structure for all companies, so that regardless of location, all members would pay NPMA dues at an equal level with a 25% discount for those members in the joint states.

In light of this, NPMA appointed a task force that spent over 18 months reviewing the national dues schedule. Their proposal to modernize the dues was presented to the NPMA Board and approved for implementation, beginning July 2019 for our 2019 – 2020 membership year.

As you can see, the dues categories have been tiered so that companies pay proportionately to size as calculated by annual revenues.

OPCA dues remain at \$175 per year. Invoices are sent by the OPCA office in June for the dues year which is July 1—

June 30. Members pay OPCA both OPCA and NPMA dues at the same time, then we send NPMA their portion of dues. For each member.



Should you have questions as to the new dues, don't hesitate to reach out to Chanel Braxton, NPMA Membership Manager at NPMA, npma@pestworld.org or 800.678.6722.

NPMA DUES

Dues Class	Annual Sales Volume	NPMA Dues
<input type="checkbox"/> A	\$0 – 400,000	\$185
<input type="checkbox"/> B	\$400,001 – 500,000	\$375
<input type="checkbox"/> C	\$500,001 – 600,000	\$450
<input type="checkbox"/> D	\$600,001 – 700,000	\$525
<input type="checkbox"/> E	\$700,001 – 800,000	\$600
<input type="checkbox"/> F	\$800,001 – 900,000	\$675
<input type="checkbox"/> G	\$900,001 – 1,000,000	\$750
<input type="checkbox"/> H	\$1,000,001 – 1,500,000	\$935
<input type="checkbox"/> I	\$1,500,001 – 2,000,000	\$1125
<input type="checkbox"/> J	\$2,000,001 – 2,500,000	\$1315
<input type="checkbox"/> K	\$2,500,001 – 3,000,000	\$1500
<input type="checkbox"/> L	\$3,000,001 – 3,500,000	\$1690
<input type="checkbox"/> M	\$3,500,001 – 4,000,000	\$1875

Dues Class	Annual Sales Volume	NPMA Dues
<input type="checkbox"/> N	\$4,000,001 – 4,500,000	\$2065
<input type="checkbox"/> O	\$4,500,001 – 5,000,000	\$2250
<input type="checkbox"/> P	\$5,000,001 – 6,000,000	\$2625
<input type="checkbox"/> Q	\$6,000,001 – 7,000,000	\$3000
<input type="checkbox"/> R	\$7,000,001 – 8,000,000	\$ 3375
<input type="checkbox"/> S	\$8,000,001 – 9,000,000	\$3750
<input type="checkbox"/> T	\$9,000,001 – 10,000,000	\$4125
<input type="checkbox"/> U	\$10,000,001 – 11,000,000	\$4500
<input type="checkbox"/> V	\$11,000,001 – 12,000,000	\$4875
<input type="checkbox"/> W	\$12,000,001 – 13,000,000	\$5250
<input type="checkbox"/> X	\$13,000,001 – 14,000,000	\$5625
<input type="checkbox"/> Y	\$14,000,001 – 15,000,000	\$6000
<input type="checkbox"/> Z	\$15,000,001 – 20,000,000	\$6750

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Crack and Crevice has a long shelf life. Issues are frequently handed out at member events and sent in member kits to new members. Exposure lasts longer than typical newsletters.

Rates

- Business Card—\$50
- Quarter Page—\$100
- Half Page—\$200
- Full Page—\$350

Publication Calendar

Month: Theme/Recent Event

- March NWPM Conference
- June High Desert Seminar
- Sept. Fall Beach Seminar
- Dec. So. Oregon Seminar

For additional information and ad deadlines contact...

OPCA 503-363-4345 | exec@opca.org



Legislative Update, Oregonians for Food and Shelter

The Oregon legislature is taking on several bills that would have a dramatic impact on farmers and pest control operators. On occasion you may receive an email from OFS asking for people to testify or to write their legislator about the impact of the bills. OPCA's encourages you to take part in that process.

Here is a summary of those bills.

HB 3058 & SB 853—oppose: These bills open the door to the legislators making pesticide use decisions product-by-product instead of relying on the science teams and regulators at our state and federal agencies.

These proposals completely ban the sale, distribution and use of all pesticide products containing chlorpyrifos and it will require a pesticide applicator license to purchase or use a neonicotinoid product. These insecticides are needed by Oregon farmers to protect our food supply and meet the needs of a growing population.

Many of Oregon's specialty crops have state approved Special Local Need registrations of chlorpyrifos since there are no alternative products available for certain pests. The unique nature of Oregon's diverse agriculture results in very few, if any, products available for controlling pests for some crops. Chlorpyrifos is vital for protecting Oregon's minor crops.

These bills will impact Oregon exports. Other countries and states have strong phytosanitary requirements. This legislation takes away a tool used to meet those requirements for crops with limited or no alternatives. Additionally, public health programs will not have the tools needed to control invasive insect populations.

HB 3058 & SB 853 restrict use of neonicotinoid products to licensed pesticide applicators. Many farmers are not currently licensed as they do not use Restricted Use Pesticides. This would require farmer to obtain a pesticide applicator license.

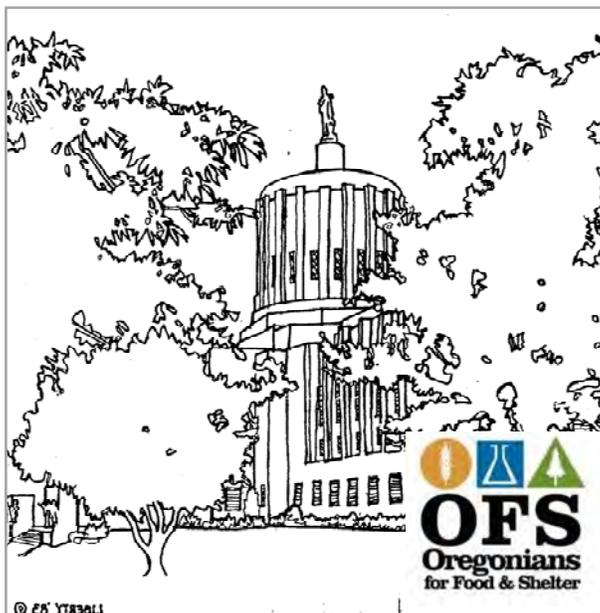
Bills of Interest to OPCA 2019

HB 2619 Bans neonics

HB 3058 Limits, restricts use of neonics

HB 2816 Sets up IPM task force

HB 2250 Bill designed to prevent environmental laws from "rolling back" protections



The bill also takes hundreds of effective and easy to use products away from homeowners and gardeners. The bills will also eliminate important pet health products like flea collars and flea and tick treatments.

Chlorpyrifos and neonicotinoid insecticides are integral components of Integrated Pest Management programs and Insect Resistance Management programs. Use of IPM cropping systems and preventing pest resistance can lead to more sustainable agriculture and reduced farming costs, allowing farmers to minimize production costs while supporting a sustainable food supply.

HB 2250—oppose: The Oregon House will vote on this "environmental rollback" bill. Many in the building think of this as an insurance policy for the Trump administration. The first person to testify on the bill was Governor Kate Brown. This is a proposal aimed at monitoring and preventing "rollbacks" of environmental protections under the Trump administration. It passed the Oregon House 39-20 on March 14.

Under House Bill 2250, the Oregon Department of Environmental Quality and the Oregon Health Authority would have to regularly check whether federal regulations have been rendered "significantly less protective" since the end of the Obama administration.

The DEQ and OHA would then have to recommend or take actions to ensure that Oregon's environmental standards are at least as protective as federal standards before the Trump administration took office.

Proponents of the legislation argue it's necessary because the Trump administration has sought to undermine the purpose of the U.S. Environmental Protection Agency.

Information courtesy of the Taken from the OFS Newsletter.

Save the Date:
OPCA Fall Beach Seminar
Sept. 20-21, 2019



Membership Adds Up at OPCA!

OPCA Benefits:

-  Reduced cost in registration for educational recertification seminars. Reduced rates MORE than make up for dues!
-  Legislative representation through Oregonians for Food and Shelter, a lobbying organization for ag industries in Oregon.
-  Four *Crack & Crevice* newsletters are sent each year.
-  Insect identification is available through OSU Extension offices throughout Oregon.
-  Your company is listed on a map of Oregon on the OPCA website for public contact access.

OPCA Membership Categories and Rates:

-  **ACTIVE MEMBERSHIP:** Pest control companies who also join the National Pest Management Association: \$175 per year plus the cost of NPMA dues which are on a sliding scale depending on sales volume.
-  **ASSOCIATE MEMBERSHIP:** Home inspectors, allied industries: \$175 per year.
-  **ALLIED MEMBERSHIP:** Includes suppliers (vendors): \$150 per year.

WILIFE REPORT:

ODFW Seminar Set for April 26, Salem

ODFW has a conference coming up Friday, April 26th at the Salem ODFW Headquarters. The seminar is worth **6-8 credits** but the exact amount is not yet determined.

The agenda should be available in the next week or so. Once it is, all WCO's should be receiving an email on the details. OPCA will publish the schedule and put a link on the website when its finished.

Information about the seminar or other ODFW programs for licensed wildlife control operators should be addressed to Nicole Stuttgart, Wildlife Division - Permits, Oregon Dept. of Fish & Wildlife. 503-947-6315.



If you have any suggestions for OPCA on speakers on WCO topics, or other suggestions, contact Dave Mays, OPCA Wildlife Chair, 541-472-5003.

Book your accomodations at Eagle Crest, High Desert Seminar

Attendees at OPCA's High Desert seminar May 31- June 1 are encouraged to book their accommodations early. For reservations please have guests call **855-682-4786** and reference the "Pest Control" group.

\$155 - LODGE 2x QUEEN: Two queens, cable HDTV with HBO, small refrigerator, full bath and AC.

\$175 - LODGE 1x KING: Separate bedroom with king bed, private vanity and cable HDTV, sofa sleeper, kitchenette.

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it card on file. For vacation rentals, a credit card is required to hold a reservation with a deposit of one night. of lodging with tax will be billed to the credit card at time of reservation. The deposit will be forfeited if the guest does not arrive or if a reservation is cancelled fewer than 7 days prior to arrival. A confirmed guest who fails to arrive on their scheduled arrival date will be considered a "no show", charged one night of lodging with tax and their entire reservation will be cancelled. Eagle Crest cannot guarantee rooms for guests arriving after their scheduled arrival date. www.eagle-crest.com

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Pics! —Hood River Conference, 2019



OPCA President Mike Kesecker participates on a panel at the Hood River Conference.



Hood River was draped in snow for the 2019 Pacific Northwest Pest Management Conference.



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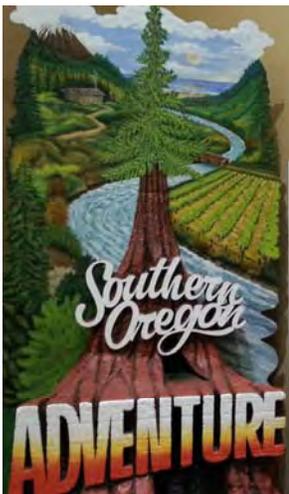


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Save the Date:

OPCA Southern Oregon Seminar

Nov. 15, 2019

The Bear Hotel Grants Pass

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