

# Crack & Crevice

OREGON PEST CONTROL ASSOCIATION

September 2022 Edition

## President's Message



I hope to find all Association members well and that 2022 is a good year for you. As your new President for 2022-2023, I am proud to represent the Oregon Pest Control Association.

Many of you know me from my years at Target Specialty Products. I have always tried to represent what is best for customers and what is best for our industry. In my earlier years, I was a technician, supervisor, and general manager for our family pest and termite business in California. So I have known what all you folks go through. My dad believed in education and I was lucky enough to cross train with different companies in many different regions. This allowed me to get a national perspective and my years in distribution and contacts with you and your companies have given me a unique insight for the pest industry.

I believe in education and improvement. We are faced with daunting challenges in the next few years and our plan as your board is to meet those challenges. Larry Treleven our immediate past president has done a great job

*Continued on page 2*







## OPCA Southern Oregon Seminar Set for Nov. 18

OPCA heads back to the Rogue Regency Inn in Medford on Nov. 18 for the Southern Oregon Seminar. Speakers are being worked out now. Watch the website and OPCA emails for details. Registration is open at [www.opca.org](http://www.opca.org). Fees include snacks, coffee and lunch.



John Paulson with Vesperis speaks at the 2021 Southern Oregon Seminar.

## Inside...

-  2. OPCA Member Drive
-  3. Scholarship Award Winner Announced
-  4. Fall Beach Golf and Fishing Results
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-  OFS Update
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## Quick Calendar

**OPCA Board Meeting**  
October 19, 2022  
7:30 am, virtual

**OPCA Southern Oregon Seminar**  
November 18, 2022  
Rogue Regency Inn, Medford, OR  
Medford, OR

**Pest World**  
October 11-14, 2022  
Veteran's Memorial Convention Center  
Boston, MA  
[www.pestworld2022.org](http://www.pestworld2022.org)

**OPCA Winter Virtual Seminar**  
January 14, 2023 (Tentative)

## President's Message, Cont. from page 1

alerting us to legislative matters. He will continue his role as a legislative liaison for Washington and Oregon. We need to do our part which means I am asking for your help.

Our main challenges are:

- 1) Preemption.
- 2) Second Generation Rodenticides and future use.
- 3) Neonicotinoid uses and possible banning.
- 4) EPA mandates for newer regulations through Agricultural Departments.
- 5) Dept. of Agriculture changes of Certification tests and training materials.

Our plan:

We have already started on number five. Our Pest committee is working with ODA and Oregon State University to improve our testing and training materials. We had Kaci Buhl from Oregon State University and Britny Jones from ODA come to our fall seminar to explain what is going on with new tests and training materials. This is a positive step to improve testing processes and develop pretest study programs for your employees. ODA is looking to implement this by 2024.

We are focusing on providing educational seminars to continually improve our IPM processes. We have to educate the public that we can use rodenticides, or neonicotinoids

***If we lose preemption, can you imagine the chaos of trying to figure out what products we could use in each town we work in?***

safely and judiciously. Our industry should be able to use the tools when needed and should not be excluded. If we lose preemption, can you imagine the chaos of trying to figure out what products we could use in each town we work in? It would be a nightmare.

So, what is your role? If you do not know the issues you are behind.

- Learn about the issues and coming legislation.
- Call other companies you know.
- Talk to one of the board members.
- Call me.
- Contact your state representative. Get to know him or her.

Do not wait until a bill comes up.

Our third objective is to get more companies involved in our association.

Pamphlets and materials have been developed for distribution. If you know of a prospective member company, send us an email and we can get info out to them. I look forward to working with you folks in facing these challenges.

Contact us at 503-363-4345 or send an email to [exec@opca.org](mailto:exec@opca.org) if you have suggestions or would like to join a committee.

Best wishes to you all!

*Robert DeAngelo, OPCA President,*

## OPCA Launches Membership Drive

OPCA's board has launched a membership drive for 2022-23. Materials will be distributed to vendors and eventually to all the members. The packets will include a membership application, brochure on OPCA/NPMA membership, a postcard and a business card.

As an incentive, non-members who call in from the prompt on the business card will receive a discount code for seminar registration.

OPCA's board understands that a healthy member base is essential as the industry enters into an uncertain regulatory future. If proposals in nearby states like California are any indication, Oregon may face a challenge to preemption laws, restrictions on pesticide use, and other regulatory challenges. All of these efforts will require funds and a strong member base.

So, watch for these materials in the coming weeks. Help promote OPCA!

**MEMBERSHIP APPLICATION**

Oregon Pest Control Association  
NPMA and OPCA Joint States Membership  
Rates Valid Until Dec 1, 2022

**COMPANY INFORMATION**

Legal Name of Firm: \_\_\_\_\_  
dba used in Oregon (if applicable): \_\_\_\_\_  
Operator's License #: \_\_\_\_\_  
Applicator's License #: \_\_\_\_\_  
Years in business: \_\_\_\_\_ # Employees \_\_\_\_\_  
Phone: \_\_\_\_\_  
E-mail: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
City: \_\_\_\_\_

**Join us!**

**New to OPCA?**  
Call us for a special rate on your first OPCA seminar  
503-363-4345

**Why be a member?**  
Full membership of National Pest Management Association (NPMA)  
Discounted ODA recertification credit seminars  
Opportunity to connect with pest control operators throughout Oregon

**WEBSITE INFORMATION**

The OPCA Website lists all member companies on its website. Consumers can locate All member companies appear with company name, phone number, and website address. Please which you provide services: County 1 Phone County 2

Start your application process today! Go to [opca.org](http://opca.org), click on "Membership Info" and scroll down to "New Member Form"

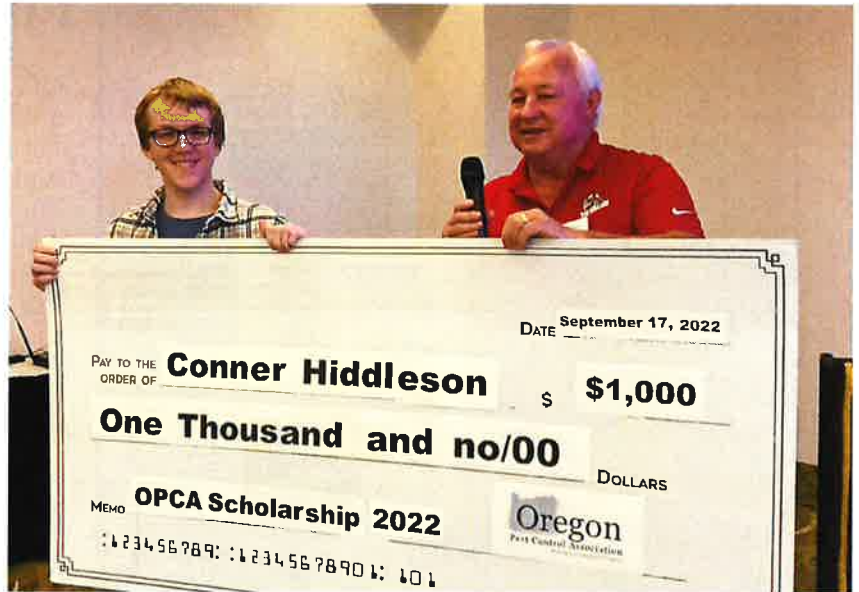
# OPCA Scholarship Awarded to Connor Hiddleson

OPCA's scholarship committee has awarded a \$1,000 scholarship to Connor Hiddleson. He is the son of Adam Hiddleson, a ten year employee at Good Earth Pest Control in Corvallis.

Connor attended South Albany High School and plans on studying political science at Linn-Benton Community College. While in high school, Connor attended speech and debate camp and went to a transportation camp at OSU where learned about transportation infrastructure. He also achieved a 4.0 grade point several times.

OPCA awarded the scholarship to Connor at the Fall Beach Seminar in September. OPCA is proud to offer Connor the scholarship. We wish him well!

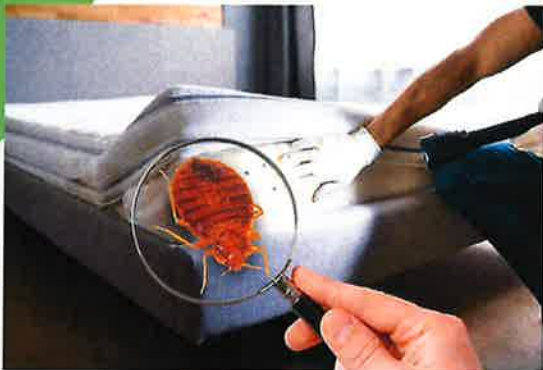
Family members who work for OPCA member companies are eligible to apply. Applications are due April 30. Find it on the OPCA website.



Robert DeAngelo presents the "big check" to Connor Hiddleson at the Fall Beach Seminar.

VA88

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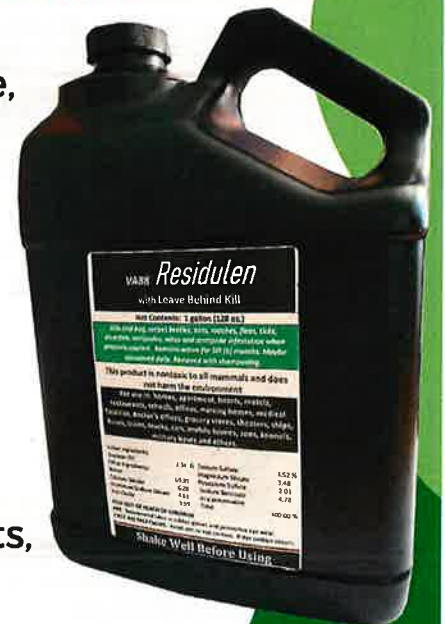
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**Kills other irritating insects: ants, carpet beetles, fleas, roaches, silverfish, ticks & more...**



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## Advertise in Oregon

Crack and Crevice, OPCA's quarterly newsletter reaches OPCA members and their employees.

Crack and Crevice has a long shelf life. Issues are frequently handed out at member events and sent in member kits to new members. Exposure lasts longer than typical newsletters.

### Rates

Business Card—\$75

Quarter Page—\$125

Half Page—\$200

Full Page—\$375

### Publication Calendar

March	Pacific NW Conference
June	High Desert Seminar
Sept.	Fall Beach Seminar
Dec.	So. Oregon Seminar
Jan.	Winter Seminar

For additional information and ad deadlines contact...

**OPCA 503-363-4345 | [exec@opca.org](mailto:exec@opca.org)**



## Fall Beach Golf And Fishing Awards

OPCA's Fall Beach golf and fishing outings did not disappoint. The weather was perfect and everyone had fun. Our fishing crew left at 7 am in the Crackerjack, captained by Jack Craven. The crew caught their limit of rockfish and as well as two lingcod and over 120 dungenous crab. The golf tournament was held at Agate Beach Golf Club. Four teams of four competed in a best ball tournament.

### Big Fish of the Day: Michael Hardison

1st place golf (-13): Joe Chavarria, Harvey Gail, Cody Barber, Ethan Crowder.

2nd place golf (-3): Matt White, Robert DeAngelo, Stan Dawkins, Gus Montero

3rd place golf (-1): Terry Brant, Jesse Gooch, Juan Garcia, Bryan Bailey

Long Drive: Jesse Gooch

Close to the pin: Matt White

# LIPHATECH

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# Fall Beach 2022 Pics



Keith Renolds and Jon Paulson at Agate Beach Golf Course.

The Fall Beach Seminar in 2022 was well attended with over 120 participants.



The ocean was nice and flat when the crew went out. Congrats to Michael Hardison for catching the "BFD" (big fish of the day).



# Oregonians for Food and Shelter

Excerpts from the OFS Online newsletter

Column:

## Is Oregon About to Elect an Anti-woke, Pro-gun Independent as Governor? Or Maybe, Gasp, a Republican?

Betsy Johnson is firmly behind the wheel, driving through an urban dystopia of poverty and despair.

“God knows, we need a real solution to the homeless crisis,” she says brusquely. Tent cities and garbage-strewn sidewalks flash by. It will require new leadership, she goes on, and a different type of politics, embracing the best ideas of Democrats and Republicans, without regard to party labels.

“We shouldn’t have to choose,” says Johnson, who is waging an improbably strong bid for Oregon governor, raising the prospect the sapphire-blue state could elect a gun-loving, corporate-hugging, woke-bashing political independent as its next leader. Or, just as surprising, a Republican, which hasn’t happened since Ronald Reagan was in the White House.

## National Republicans Drop Another \$1 Million on Race for Oregon Governor

Republican candidate for governor Christine Drazan on Wednesday disclosed that her campaign received another \$1 million from the Republican Governors Association, bringing the total spent directly by the national group to nearly \$2.6 million.



A Republican has not occupied the state’s highest office since 1987. But party leaders are optimistic about their chances of retaking the governor’s mansion this year because of the large portion of Oregon voters who believe the state is headed in the wrong direction and the potential for well-funded unaffiliated candidate Betsy Johnson to draw votes from the Democrat, former House speaker Tina Kotek. Johnson is a former center-right Democratic state lawmaker who served since 2001.

Johnson’s presence in the race and her retention of a key Oregon Republican fundraiser has cut into Drazan’s ability to stack up donations from major in-state GOP donors. For example, billionaire Nike co-founder Phil Knight has donated \$1.75 million to Johnson’s campaign, helping to bring Johnson’s total fundraising to \$11.1 million as of August 14, the most recent information reported by her campaign.

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<ul style="list-style-type: none"> <li>• Kills the colony and queen</li> <li>• Liquid format</li> <li>• Safe in dispensing tip</li> <li>• Control of numerous ant species</li> <li>• Kills within 48 hours of taking carpenter, harvester and pharaoh ants</li> </ul>	<ul style="list-style-type: none"> <li>• Indoor and outdoor application sites</li> <li>• Bait station use</li> <li>• Residential, industrial and recreation areas</li> </ul> <p><b>ACTIVE INGREDIENT</b></p> <ul style="list-style-type: none"> <li>• Spinosad (a mixture of spinosyn A and spinosyn B) – 0.015%</li> </ul>

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## From the OPCA Executive Director

Greetings from the OPCA office! First, mark your calendars for November 18. We are back at the Rogue Regency Inn in Medford for the southern Oregon seminar. Also, we are tentatively planning the winter virtual seminar for Saturday, January 14. Find info on the website under "Events."

It was fun talking to Connor Hiddleston at the Fall Beach Seminar. He is the recipient of the OPCA scholarship. I told him about the path my son Caleb took at OSU I with a major in geospatial science. Connor seemed interested in forestry, and OSU has an excellent program.



Harvey Gail, Exec. Director

### Oregon Pest Control Association

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**Oregon**  
Pest Control Association  
Protectors of Health and Property

On a side note, we have had a lot of calls about NPMA dues. We collect national dues with your Oregon dues and about once a month we send them a check for what we received. However, as we get closer to PestWorld, we will notify NPMA of your dues status more often. Sorry for any confusion this has caused!

For *Crack and Crevice*, we have interest from members in providing pictures. Send them to [exec@opca.org](mailto:exec@opca.org) as a jpeg file. But, be sure to provide a detailed caption. If you have anything else to offer, contact me at [exec@opca.org](mailto:exec@opca.org).

OPCA is always looking for advertisers for the newsletter. This is a good source of additional funds and it helps share information on products and services. If you know if any companies that would like to advertise have them call the office at 503-363-4345.

Have a great Fall and have fun at PestWorld if you are attending.

## Membership Adds Up at OPCA!

- ☞ Reduced cost in registration for educational recertification seminars. Reduced rates MORE than make up for dues!
- ☞ Legislative representation through Oregonians for Food and Shelter, a lobbying organization for ag industries in Oregon.
- ☞ Four *Crack & Crevice* newsletters are sent each year.
- ☞ Your company is listed on a map of Oregon on the OPCA website for public contact access.

### OPCA Membership Categories and Rates:

- ☞ ACTIVE MEMBERSHIP: Pest control companies who also join the National Pest Management Association: \$225 per year plus the cost of NPMA dues, which are on a sliding scale depending on sales volume.
- ☞ ASSOCIATE MEMBERSHIP: Home inspectors, allied industries: \$225 per year.
- ☞ ALLIED MEMBERSHIP: Vendors: \$150 per year.

### OPCA Dues Year:

The fiscal year for OPCA membership is officially July 1– June 30. Dues payment are due by September 30.

*Plus many more benefits through NPMA!*

Tel: (610) 849 1723



## Get stocked up for the Fall!

Rats will soon be heading back to the comfort of safe buildings with plentiful food... make sure you are stocked up with Brigand and Monark baits ahead of the surge!



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- Updates on your company and employees
- Pictures of pest control issues
- Work anniversaries
- Pictures of OPCA events

  
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