

OPCA Board Meeting Minutes

August 16, 2023

Via ZOOM Meeting

Board members attending (Indicated by*)

- *Rennie Kubik, President
- *Robert DeAngelo, Past President
- *Matt White, President-Elect
- *Bill Granstrom, Treasurer
Larry Treleven, 2nd Vice President, S.P.A.R.
- *Tim Banwell, Director
- *Dave Mays, Director
- *Steve Nagel, Director
- *Jesse Gooch, Director
- *Steve Wittig, Director
- *Cameron Yamaura, Director

Others, Members:

- *Harvey Gail, OPCA Executive Director

1. Welcome

Rennie Kubik welcomed the group to the meeting at 7:33 am. Kubik noted he has been calling pest control companies, both members and former members and he has been able to get a couple more to come to Salishan. He said his goal is to get about a dozen new people to come who haven't in a while.

2. Approval of Minutes

Kubik said the minutes of the July board meeting were presented for approval.

PASSED

*Motion to accept the minutes from the board meeting in July. MM Tim Banwell; MS Jesse Gooch.
Motion carried.*

3. Treasurer's Report

A. Financial Report

Bill Granstrom, OPCA treasurer, noted the account balances as of August 15, 2023:

Wells Fargo Checking:	\$14,677.49
Wells Fargo Savings:	\$2,041.27
Wells Fargo Scholarship:	<u>\$4,740.31</u>
Total	\$21,459.07

Granstrom noted the contribution to Oregonians for Food and Shelter was paid. The dues are \$3,000. Harvey Gail said that has been that rate for several years. All agreed it was a good investment.

PASSED

Motion to accept the financial report. MM Robert DeAngelo; MS Dave Mays. Motion carried.

4. Committee Reports

A. Education

Jesse Gooch said he has been working on the outlines for the Southern Oregon Seminar. He received outlines for the Ants presentation, and from Jon Paulsen, but not from the Insect Beneficiary. Cameron Yamaura said he is working on getting Nick Grisafe's presentation. Gooch said he will start working on the January seminar in the next few weeks. DeAngelo said to be aware that the Department of Agriculture has had some changes and has been somewhat stricter on providing credit.

B. Government Affairs

Larry Treleven was not in attendance. DeAngelo said he was not able to attend the OFS board meeting, but they discussed the IP 3 petition quite a bit. He said they are close to getting enough signatures to get it on the ballot in the fall. Kubik said he has noticed a lot of people have never heard of IP 3. DeAngelo said the way the issue was presented to people was probably watered down as just an animal cruelty measure, but it goes way beyond that. He said this was similar to the issue in Washington with wildlife traps. DeAngelo said Pestworld will be in Hawaii in October. A few people said they are going.

C. Wildlife

Dave Mays said there was a study in the UK on solar farms and the impact on bats in reducing their populations. He said there are several solar farms in southern Oregon. Most are in Eastern Oregon and Washington.

D. Sponsorship

Wittig noted he is taking on the role of sponsorship chair. He commented that their budgets seem to have been reduced this year, plus there are some other events around the same time as Fall Beach that may be requiring them to make choices about where they go. Gail said registrations for booths are about the same as it was at the same time last year, and we still have a month to go. However, Gail noted he's heard the same things about budgets.

E. Ethics

Steve Nagel noted that everything is quiet on the ethics front.

F. Scholarship

Mike Kesecker was not present to comment.

G. Sponsorship

Wittig noted a few people have changed over time and he is going over the list. He said there are six registered. He is reaching out to find out if they aren't attending, why they made that decision. He wants to show the value we create by attending. Our meeting is close to the Washington meeting and the Hawaii meeting, so that's a factor. He will share the feedback. Kubik noted Joe Chavarria has retired and Larry Durant is also retiring.

5. Administrative Report

Gail said dues invoices have all gone out both in the mail and online. He said the financial statement says about 38% have paid, but the credit card payments still need to be reconciled and a lot of companies pay that way, so we are actually farther along in dues collection. He noted the dues portion for NPMA will be sent once the credit card payments are reconciled.

Gail noted that for the Fall Beach Seminar, we have about 15 people signed up for fishing. We had Dockside Charters give us a bigger boat that holds 24 people. There are about a dozen people signed up for golf.

6. Old Business

A. IP 3 Ballot Measure

DeAngelo noted OPCA should help out in getting the word out about this ballot measure which would make harming animals in any way a crime. He encouraged people to read it. He will explain the measure to attendees at the Fall Beach Seminar. Gail noted the Oregonians for Food and Shelter's annual meeting is November 1 at the Salem Convention Center. Gail will send the information to the board.

A. Dues Increase

Kubik noted the Washington association increased their dues by about 10%. Wittig said our costs have gone up more than that, so a ten percent increase would just barely keep up with inflation. Gail said the last increase was handled with a one year roll out and a two-year step increase of \$25 per year. DeAngelo said it isn't really that much. Kubik noted Washington's dues are based on sales, not a flat fee like Oregon's. Their local dues start at \$370 and go up from there. Gail said to research California's dues, just for comparison. DeAngelo said we could bring up the dues increase at the Fall Beach Seminar. He felt it might need to be about a \$50 increase.

Wittig noted one of the main benefits of membership reduced cost for CEU's. He noted CEU's are provided in house by the larger companies like Rentakill, Orkin and Terminix which is one reason they don't pay local dues. They don't see value in the membership due to not needing the education.

PASSED

Motion to increase member dues by \$50 to \$275 and allied member dues by \$50 to \$200. MM Robert DeAngelo. MS Steve Wittig. Motion carried.

Kubik noted we will bring up the motion to the members at the Fall Beach Seminar. Kubik asked if we should have a board meeting at Salishan. All agreed on a one hour meeting from 4:30 – 5:30 pm. Gail said he will find a location at Salishan.

7. New Business

A. High Desert Seminar Location

Kubik noted the research that had been done on those who attended the High Desert Seminar. The majority of the attendees come from the Willamette Valley. This year we had three companies from central, Southern or Eastern Oregon, but the rest were from the west side of the state. Gail noted one of the main issues is the cost of hotel rooms. The high-cost limits how many people companies can bring to the meeting. Gail said since the COVID pandemic, hotel, catering and meeting facility costs have gone up considerably. So, the issue is whether OPCA can afford to have the seminar at a resort location. He said we may need to scale that down and hold it at a community college or less expensive venue.

The group discussed having the June seminar in Salem instead of Bend. Gail said Avelo Airlines, a discount airline service, has started service in Salem with flights to Las Vegas and Burbank. Matt White noted room rates at the Grand Hotel which is next to the Salem Convention center are \$179 per night.

Wittig said we need some numbers put together so we can present that to the members and get some feedback. He commented that if we keep it in Bend, the cost to attend would have to go up a lot. Mays noted some companies will probably bring more techs if its closer. Yamaura said he would send more techs if it were closer. DeAngelo said the Salem Convention Center would be a good option. Most agreed Saturday June 1 is a good date.

Gail will get an estimate from the Salem Convention center and one other Salem location.

8. Next Board Meeting

The next board meeting is scheduled for September 15 at 4:30 pm in person. The location is Salishan, room TBD.

9. Adjournment

With no further business, the meeting Kubik called the meeting to a close at 8:27 am.

Minutes taken by Harvey Gail, Executive Director.