

**OPCA Board Meeting Minutes**

**October 25, 2023**

**Via ZOOM Meeting**

Board members attending (Indicated by\*)

Rennie Kubik, President

\*Robert DeAngelo, Past President

Matt White, President-Elect

\*Bill Granstrom, Treasurer

Larry Treleven, 2<sup>nd</sup> Vice President, S.P.A.R.

\*Tim Banwell, Director

\*Dave Mays, Director

Steve Nagel, Director

\*Jesse Gooch, Director

Steve Wittig, Director

\*Cameron Yamaura, Director

Others, Members:

\*Harvey Gail, OPCA Executive Director

**1. Welcome**

Harvey Gail said Rennie Kubik was not able to make it as he was still in Hawaii following Pest World. Also, Steve Wittig was not available. DeAngelo said since we did not have a quorum we could still go over a few things.

**2. Approval of Minutes**

Gail noted the approval of minutes for the September meeting will be done in November.

**3. Treasurer's Report**

*A. Financial Report*

Bill Granstrom, OPCA treasurer, noted the account balances as of October 24, 2023:

Wells Fargo Checking:	\$8,729.83
Wells Fargo Savings:	\$2,041.78
Wells Fargo Scholarship:	<u>\$3,741.50</u>
Total	\$14,513.11

Gail noted Salishan resort added a room attrition charge on the bill that was unexpected. He said mid-way through August, the hotel had said we had sold or come very close to the contracted block of rooms, but when the invoice arrived room attrition was charged. He explained that the hotel said several people cancelled their rooms at Salishan after the due date for the room block but the hotel did not notify us that this had happened. Gail said OPCA's contract was we had to sell about 60 room nights, but we ended up short of that contract and they charged us the difference.

Gail commented that the hotel staff at the registration desk are often buried in dealing with things happening right in front of them, so getting help was difficult. DeAngelo noted the pack rat and hornet's nest, and he had no response from the hotel on that. DeAngelo suggested OPCA send Salishan a letter asking for an explanation as to why we were not notified the rooms had been cancelled. DeAngelo said we should look at the contract with Salishan to see if there was a notification requirement. Dave Mays noted several comments were made in the event survey that Salishan was too expensive. People can't afford the hotel prices.

Gail said while our current financial position is low, we have received about \$5,000 in registrations for the Southern Oregon Seminar. He said this meeting is the most profitable meeting. Also, we will take in income for the winter virtual seminar, so we should make up some ground in the next couple of months.

He noted going forward the OPCA has to be very careful with the selection of venues for our meetings. In general, we cannot go to expensive locations or resorts and must not enter into room block commitments beyond just the lowest amount they will accept.

#### **4. Committee Reports**

##### *A. Government Affairs*

DeAngelo noted the IP3 ballot measure supporters were unable to get the measure on the ballot but will try again the next time around.

Deangelo noted Larry Treleven was still in Hawaii, so he would give an update of what he learned at Pest World. He said the regulatory session at Pest World included some government officials from EPA and state agencies. They talked about the rodenticide rule changes. DeAngelo noted government officials commented that currently their agencies don't have the people to enforce the rules. He said the EPA regulator said they had 22,000 responses to the rule draft. Based on that, EPA wants to put more science behind the regulations. He mentioned the impact on people wearing regulators in extreme heat as an example. There will be some changes for restricted use products. He felt we were still a few years away from the rules and the time to adjust for the industry to adjust to them.

##### *B. Education*

Gail said the date for the Fall beach Seminar in 2024 is currently set for September 21. He said we have a bid from Chinook Winds Casino for that Saturday. He said the room reserved is on the first floor of what used to be the Shilo Inn but is now run by the casino. He said we have been there before; the last time in 2017. He noted we could look at other venues including Seaside Convention Center, or Best Western Agate Beach in Newport.

Jesse Gooch suggested we check the date for the Hawaii Pest Management Convention since it could be the same weekend. If it is, he has heard some vendors would make that a priority.

Gail noted we need to also decide on the High Desert Seminar. Gail noted we have a bid from Eagle Crest. He said it was reasonable. The hotel room rates were around \$150. Also, the hotel room block was small since many people get condos or homes for the event. He said the room capacity is probably around 90 people.

Gooch said Laurel Hansen asked that we do one session for the Ant ID first Saturday in April. Gail said the capacity is 24 people. Gail will confirm with Dr. Hansen for the first Saturday in April.

Gooch asked about the Pacific NW Meeting in February. DeAngelo said they don't really need any other help. He's the education chair for that meeting but Gooch was welcome to help out if there's an interest.

## **6. Old Business**

### *A. Dues Increase*

Gail said the board should bring this up at the next meeting when there is a quorum. Gail noted that the Washington state Association dues structure may be based on a sliding scale. He will contact WSPMA to get more details on their dues rates and the impact of their dues on their budget. He expected WSPMA collects a much higher percentage of dues than OPCA does. He also suggested we look at other neighboring states and that OPCA should base their dues somewhat on what other states are doing. He suggested being a little below Washington. DeAngelo noted Idaho's association is called the Environmental Care Association and combines landscapers and pest companies.

Gail will prepare some data to lead the discussion on the dues increase at the next board meeting,

## **7. Next Board Meeting**

The next board meeting is scheduled for November 15 at 7:30 am on ZOOM.

## **8. Adjournment**

With no further business, the meeting Kubik called the meeting to a close at 8:30 am.

*Minutes taken by Harvey Gail, Executive Director.*