

## OPCA Board Meeting Minutes

December 20, 2023

Via ZOOM Meeting

### Board members attending (Indicated by\*)

\*Rennie Kubik, President  
\*Robert DeAngelo, Past President  
\*Matt White, President-Elect  
\*Bill Granstrom, Treasurer  
Larry Treleven, 2<sup>nd</sup> Vice President, S.P.A.R.  
\*Tim Banwell, Director  
\*Dave Mays, Director  
Steve Nagel, Director  
\*Jesse Gooch, Director  
\*Steve Wittig, Director  
Cameron Yamaura, Director

### Others, Members:

Harvey Gail, OPCA Executive Director

### 1. Welcome

Rennie Kubik welcomed the group at 7:38 am. It was noted a quorum was present. He asked if everyone had seen the Crack and Crevice Newsletter that just came out as it had an article from him in it. He suggested that if anyone knew any PCO's that were nonmembers that they should let him know and he will call them.

### 2. Approval of Minutes

Kubik asked if there were any changes to the minutes. said since we did not have a quorum at the last meeting, we would approve minutes for the November meetings.

### **PASSED**

*Motion to approve the minutes for the November board meeting. MM Robert DeAngelo; MS Dave Mays.  
Motion Carried.*

### 3. Treasurer's Report

#### *A. Financial Report*

Harvey Gail noted the account balances as of December 19, 2023:

Wells Fargo Checking:	\$3,367.24
Wells Fargo Savings:	\$2,042.29
Wells Fargo Scholarship:	<u>\$3,742.49</u>
Total	\$9,142.02

Bill Granstrom noted there was a memo sent by Harvey Gail at Spire Management concerning an addendum to the current management contract. Gail noted that due to the financial situation facing OPCA, some mid-year

adjustments to the budget need to be made. The largest adjustment would be to the administrative retainer. Gail noted the retainer will be reduced by \$700 per month which will reduce expenses by \$4,200 between now and the end of the fiscal year. Gail noted the retainer adjustment will be made by reducing some services:

- Spire staff will coordinate with NPMA to have dues collected through the national office.
- Convert the newsletter to an emailed format instead of a print-formatted document.
- A volunteer will coordinate the golf tournament(s). Green fees to be paid directly to course.
- A volunteer will coordinate the Fall Beach fishing trip. Participants will pay directly to the fishing charter.

Gail noted the Southern Oregon Seminar made a \$9,200 profit. He said this is due to having the event at a low-cost location, in this case the community college instead of a hotel. DeAngelo said after working out a couple issues with mics, the room was great. Gail suggested that going forward, OPCA probably should only have the meeting at a resort once a year, all the others at a college or similar location. Gail said the winter seminar should net about \$4,200.

Gail said in the past, Dave Ottovich was involved in the golf tournament, but he thought this was mostly to coordinate the prizes, not work with the golf shops. DeAngelo and Matt White volunteered to coordinate the golf tournament. Gail said a volunteer will need to be recruited for the fishing trip.

**PASSED**

*Motion to approve the contract addendum MM Robert DeAngelo, MS Matt White. Motion carried.*

**PASSED**

*Motion to accept the financial report. MM Steve Wittig; MS Robert DeAngelo. Motion carried.*

**4. Committee Reports**

*A. Education*

Jesse Gooch said reached out to Samantha Malone from the Wahington Association. He said they had a winter conference with an option for hybrid attendance. He said the difficult part for her was having to be in charge of running both the virtual conference as well as the main conference. He said they had 25 virtual attendees. Gooch noted Washington has several shorter virtual meetings, so we could also look into that. They have quite a variety of courses in WA, even driving courses.

Gooch noted that for a hybrid meeting, a larger company might send some virtually and some in person. DeAngelo said speakers need to stand in the same spot the whole time due to needing to be on camera, so there could be issues with that. He said Washington also increased their dues last year, but he said they didn't lose too many members.

Gooch said for the High Desert Seminar, we have Daniel Dye from Florida for 2 hours and Dr. Michael Potter for a couple hours. He said Dye has a \$1,500 speaking fee. He was hopeful we could find a sponsor. He said Cameron Yamaura is helping with the speakers also. For Fall beach, he invited Paul Below.

Wittig noted the last seminar that Washington Pest Management Association held was not well attended; they only had about half of what they usually have. He said Paul Bello was there in person. Wittig said the owner-oriented sessions weren't virtual, just the technical sessions.

DeAngelo said for the Pacific NW Conference in Hood River they arrange virtual attendees. But he said there are monitoring requirements including a separate attendance sheet for virtual attendees and one person is needed as a monitor for every 50 people attending. He said they had 60 or 70 virtual attendees, and it was difficult to handle. Wittig asked why we hold educational sessions on weekends. He has had a little push back from sponsors about

that. Wittig has the bio for Dye, he will look for a sponsor. Gail suggested we could survey our members about their preference for the Fall beach Seminar; whether it should be on Friday or Saturday.

*B. Government Affairs*

DeAngelo noted Treleven hasn't been available for a couple board meetings. He described the regulations on rodenticides in CA. He said the rule doesn't say they can't use them, just that they make it very difficult to do so. It effectively pushes people away from using them. He said the regulations become effective in January. He said the rodenticide and other rodent rules by the EPA are being pushed off to 2024 and the decisions would not be in effect until 2025 or 2026. He said after the elections all this will pick up.

*C. Wildlife*

Dave Mays said the states of Oregon and Washington want to reduce the population of the Bard owl. They think the spotted owl is being pushed out by them. They want to reduce those populations by several hundred thousand animals.

Mays said there will be a two-day NWCOA session in the spring. They arrange all the speakers, lunch and the training room. He thought it would be about 16 hours of credit. He asked if there might be a way to partner with them and make a little money off of it, possibly by recruiting some sponsors. It would probably be the end of April. He also said there could be a two-day advanced bat course. He said there are a lot of new wildlife people that could benefit.

Kubic said there is a new Vesperis Rep. he starts on Dec 26. He worked for a pest control company.

Gooch asked if we could do our own wildlife seminar. Mays said the Wildlife Training Course Number 1 would be best. However, it would be helpful to know the wildlife industry for whoever arranges it.

*D. Ethics*

Steve Nagel was not in attendance.

*E. Sponsorship*

Wittig said we will look for sponsors for the High Desert Seminar. He's looking for a sponsor for the Friday Welcome reception. He said Good Earth will do the work if we reimburse the cost. He estimated it would cost between \$800 - \$1,000. Also, we need to find a sponsor for the drinks. Wittig said Jon Paulsen said he might be able to sponsor the food. He asked if we could call it the Paul Heidke memorial barbecue. Gail said in the past we have had a sponsor, and we would reimburse the Kesekers for the food and drinks.

Wittig said for January, he has reached out to some sponsors. Gail said the virtual sponsorship is \$200.

**5. Administrator's Report**

Gail said he has a new assistant, Kiley O'Rourke. He noted Miriam McNie is expecting a baby, so she won't be around after March. He noted his other assistant is Addison Alleman. She ran the meeting down in Medford.

**6. Old Business**

*A. Dues Increase*

Gail said the board discussed this at the last meeting. The approach that was determined is to have a base member fee of \$250, with a couple of tiered increases at a couple points for sales levels above \$500,000. Gail will prepare a list of proposed rates for the next board meeting. The board should vote on that, then present it to the members for comment. He said NPMA will need the new rates by April.

**7. Next Board Meeting**

The next board meeting is scheduled for January 17, 2024, at 7:30 am on ZOOM.

**8. Adjournment**

Kubic noted he can't attend the virtual meeting in January since he is going to the Montana meeting that day. With no further business, the meeting Kubik called the meeting to a close at 8:46 am.

**PASSED**

*Motion to adjourn the meeting. MM SW MS White; MS Steve Wittig. Motion carried.*

*Minutes taken by Harvey Gail, Executive Director.*