

## Oregon Pest Control Association

## Balance Sheet

As of January 11, 2024

	<u>Jan 11, 24</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Checking Account	4,050.07
Savings Account	2,042.55
Scholarship Checking Account	3,742.97
<b>Total Checking/Savings</b>	<u>9,835.59</u>
<b>Total Current Assets</b>	<u>9,835.59</u>
<b>TOTAL ASSETS</b>	<u><b>9,835.59</b></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
NPMA Dues Payable	890.00
Scholarship Payable	957.00
<b>Total Other Current Liabilities</b>	<u>1,847.00</u>
<b>Total Current Liabilities</b>	<u>1,847.00</u>
<b>Total Liabilities</b>	<u>1,847.00</u>
<b>Equity</b>	
Unrestrict (retained earnings)	7,799.68
Net Income	188.91
<b>Total Equity</b>	<u>7,988.59</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>9,835.59</b></u>

**Oregon Pest Control Association**  
**Profit & Loss Budget vs. Actual**  
 July through December 2023

	Jul - De...	Budget	\$ Over B...	% of ...
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Crack &amp; Crevice Advertising</b>				
Crack & Crevice Advertising	970.00	3,000.00	-2,030.00	32.3%
<b>Total Crack &amp; Crevice Advertising</b>	970.00	3,000.00	-2,030.00	32.3%
<b>Legislative Action</b>	240.00	1,000.00	-760.00	24.0%
<b>Membership Dues</b>				
OPCA Allied Dues	1,500.00	1,500.00	0.00	100.0%
OPCA Member Dues	11,185.00	13,500.00	-2,315.00	82.9%
<b>Total Membership Dues</b>	12,685.00	15,000.00	-2,315.00	84.6%
<b>Scholarship Donation</b>	340.00	500.00	-160.00	68.0%
<b>Seminar Income</b>				
Golf Tournament Registration	1,500.00	1,500.00	0.00	100.0%
Seminar Activities, Fishing	1,800.00	1,200.00	600.00	150.0%
Seminar Registration	23,865.00	50,000.00	-26,135.00	47.7%
<b>Total Seminar Income</b>	27,165.00	52,700.00	-25,535.00	51.5%
<b>Sponsorship Income</b>				
Event Sponsorship	7,200.00	12,000.00	-4,800.00	60.0%
<b>Total Sponsorship Income</b>	7,200.00	12,000.00	-4,800.00	60.0%
<b>Total Income</b>	48,600.00	84,200.00	-35,600.00	57.7%
<b>Gross Profit</b>	48,600.00	84,200.00	-35,600.00	57.7%
<b>Expense</b>				
<b>Bank Charges</b>				
Bank Fees	373.14	600.00	-226.86	62.2%
Visa/MC Expenses	1,961.96	3,000.00	-1,038.04	65.4%
<b>Total Bank Charges</b>	2,335.10	3,600.00	-1,264.90	64.9%
<b>Board Expenses</b>	239.46	0.00	239.46	100.0%
<b>Dues &amp; Subscriptions</b>				
Lobbying OFS	3,000.00	3,000.00	0.00	100.0%
National Organizations PPMA	257.50	250.00	7.50	103.0%
<b>Total Dues &amp; Subscriptions</b>	3,257.50	3,250.00	7.50	100.2%
<b>Golf Tournaments</b>				
Golf Meals and Box Lunches	248.00	450.00	-202.00	55.1%
Golf prizes and awards	35.00			
Green fees	2,683.00	2,500.00	183.00	107.3%
<b>Total Golf Tournaments</b>	2,966.00	2,950.00	16.00	100.5%
<b>Insurance</b>				
Officers and Directors Ins	535.00	700.00	-165.00	76.4%
<b>Total Insurance</b>	535.00	700.00	-165.00	76.4%
<b>Logo Items OPCA</b>	0.00	500.00	-500.00	0.0%
<b>Office Supplies</b>	0.00	50.00	-50.00	0.0%
<b>Oregon Annual Report</b>	0.00	50.00	-50.00	0.0%
<b>Postage, shipping, delivery</b>				
Local Courier	46.26	200.00	-153.74	23.1%
UPS	68.45			
<b>Total Postage, shipping, delivery</b>	114.71	200.00	-85.29	57.4%
<b>Printing &amp; copying</b>	552.45	1,000.00	-447.55	55.2%

**Oregon Pest Control Association**  
**Profit & Loss Budget vs. Actual**  
**July through December 2023**

	Jul - De...	Budget	\$ Over B...	% of ...
<b>Professional Fees</b>				
Accounting fees	575.00	525.00	50.00	109.5%
Association Management Retainer	13,500.00	16,200.00	-2,700.00	83.3%
Other Mgmt Fees and Incentive	285.00	150.00	135.00	190.0%
<b>Total Professional Fees</b>	<b>14,360.00</b>	<b>16,875.00</b>	<b>-2,515.00</b>	<b>85.1%</b>
<b>Rents and Leases</b>				
Post Office Box Rent	248.00	232.00	16.00	106.9%
<b>Total Rents and Leases</b>	<b>248.00</b>	<b>232.00</b>	<b>16.00</b>	<b>106.9%</b>
<b>Scholarship Award</b>				
Scholarship Award	1,000.00	1,000.00	0.00	100.0%
<b>Total Scholarship Award</b>	<b>1,000.00</b>	<b>1,000.00</b>	<b>0.00</b>	<b>100.0%</b>
<b>Seminar Expenses</b>				
Audio Visual Expenses	957.00	2,700.00	-1,743.00	35.4%
Facility Rent	4,037.00	1,500.00	2,537.00	269.1%
Seminar Printing and Copies	251.16	500.00	-248.84	50.2%
Seminar Speaker Fees	1,000.00	2,500.00	-1,500.00	40.0%
Seminar Speaker Travel Lodging	1,281.92	500.00	781.92	256.4%
Seminar Supplies	180.00	80.00	100.00	225.0%
Seminars Meals and Catering	12,083.80	24,000.00	-11,916.20	50.3%
Seminars Misc, Fishing, etc	2,000.00	1,650.00	350.00	121.2%
Staff travel and lodging	1,211.77	2,200.00	-988.23	55.1%
<b>Total Seminar Expenses</b>	<b>23,002.65</b>	<b>35,630.00</b>	<b>-12,627.35</b>	<b>64.6%</b>
<b>Taxes</b>	<b>50.00</b>			
Telephone & telecommunications	320.00	575.00	-255.00	55.7%
Website Expenses	120.00	1,800.00	-1,680.00	6.7%
<b>Total Expense</b>	<b>49,100.87</b>	<b>68,412.00</b>	<b>-19,311.13</b>	<b>71.8%</b>
<b>Net Ordinary Income</b>	<b>-500.87</b>	<b>15,788.00</b>	<b>-16,288.87</b>	<b>-3.2%</b>
<b>Other Income/Expense</b>				
Other Income				
Interest Income	4.78	12.00	-7.22	39.8%
<b>Total Other Income</b>	<b>4.78</b>	<b>12.00</b>	<b>-7.22</b>	<b>39.8%</b>
<b>Net Other Income</b>	<b>4.78</b>	<b>12.00</b>	<b>-7.22</b>	<b>39.8%</b>
<b>Net Income</b>	<b>-496.09</b>	<b>15,800.00</b>	<b>-16,296.09</b>	<b>-3.1%</b>