

**Oregon Pest Control Association**  
**Balance Sheet Prev Year Comparison**  
**As of January 17, 2023**

	Jan 17, 23	Jan 17, 22	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
Checking Account	16,376.42	14,045.82	2,330.60	16.6%
Savings Account	2,039.49	2,038.95	0.54	0.0%
Scholarship Checking Account	5,536.16	5,409.70	126.46	2.3%
<b>Total Checking/Savings</b>	23,952.07	21,494.47	2,457.60	11.4%
<b>Accounts Receivable</b>				
Accounts receivable	400.00	356.25	43.75	12.3%
<b>Total Accounts Receivable</b>	400.00	356.25	43.75	12.3%
<b>Other Current Assets</b>				
OPCA Logo Items	699.65	699.65	0.00	0.0%
Prepaid Expense	2,000.00	1,000.00	1,000.00	100.0%
<b>Total Other Current Assets</b>	2,699.65	1,699.65	1,000.00	58.8%
<b>Total Current Assets</b>	27,051.72	23,550.37	3,501.35	14.9%
<b>TOTAL ASSETS</b>	<b>27,051.72</b>	<b>23,550.37</b>	<b>3,501.35</b>	<b>14.9%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
Accounts payable	1,370.00	1,024.30	345.70	33.8%
<b>Total Accounts Payable</b>	1,370.00	1,024.30	345.70	33.8%
<b>Other Current Liabilities</b>				
NPMA Dues Payable	370.00	0.00	370.00	100.0%
Scholarship Payable	957.00	927.00	30.00	3.2%
<b>Total Other Current Liabilities</b>	1,327.00	927.00	400.00	43.2%
<b>Total Current Liabilities</b>	2,697.00	1,951.30	745.70	38.2%
<b>Total Liabilities</b>	2,697.00	1,951.30	745.70	38.2%
<b>Equity</b>				
Unrestrict (retained earnings)	17,535.52	17,577.16	-41.64	-0.2%
Net Income	6,819.20	4,021.91	2,797.29	69.6%
<b>Total Equity</b>	24,354.72	21,599.07	2,755.65	12.8%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>27,051.72</b>	<b>23,550.37</b>	<b>3,501.35</b>	<b>14.9%</b>

## Oregon Pest Control Association Profit & Loss Prev Year Comparison

July 1, 2022 through January 17, 2023

	Jul 1, '22 - Jan 17, 23	Jul 1, '21 - Jan 17, 22	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Crack &amp; Crevice Advertising</b>				
Crack & Crevice Advertising	1,720.00	1,980.00	-260.00	-13.1%
<b>Total Crack &amp; Crevice Advertising</b>	1,720.00	1,980.00	-260.00	-13.1%
<b>Legislative Action</b>	440.00	380.00	60.00	15.8%
<b>Membership Dues</b>				
OPCA Member Dues	13,050.00	14,375.00	-1,325.00	-9.2%
<b>Total Membership Dues</b>	13,050.00	14,375.00	-1,325.00	-9.2%
<b>Miscellaneous Sales</b>	19.52	0.00	19.52	100.0%
<b>OPCA Apparel/Book Income</b>				
Hats	54.00	20.00	34.00	170.0%
<b>Total OPCA Apparel/Book Income</b>	54.00	20.00	34.00	170.0%
<b>Scholarship Donation</b>	125.00	100.00	25.00	25.0%
<b>Seminar Income</b>				
Golf Tournament Registration	930.00	1,880.00	-950.00	-50.5%
Raffle, Golf Mulligans	0.00	20.00	-20.00	-100.0%
Seminar Activities, Fishing	1,000.00	1,300.00	-300.00	-23.1%
Seminar Registration	28,875.00	20,935.00	7,940.00	37.9%
<b>Total Seminar Income</b>	30,805.00	24,135.00	6,670.00	27.6%
<b>Sponsorship Income</b>				
Event Sponsorship	4,200.00	6,490.00	-2,290.00	-35.3%
<b>Total Sponsorship Income</b>	4,200.00	6,490.00	-2,290.00	-35.3%
<b>Total Income</b>	50,413.52	47,480.00	2,933.52	6.2%
<b>Gross Profit</b>	50,413.52	47,480.00	2,933.52	6.2%
<b>Expense</b>				
<b>Bank Charges</b>				
Bank Fees	430.76	417.21	13.55	3.3%
Visa/MC Expenses	1,632.01	1,349.27	282.74	21.0%
<b>Total Bank Charges</b>	2,062.77	1,766.48	296.29	16.8%
<b>Board Expenses</b>	181.33	266.80	-85.47	-32.0%
<b>Dues &amp; Subscriptions</b>				
Lobbying OFS	3,000.00	3,000.00	0.00	0.0%
National Organizations PPMA	0.00	257.50	-257.50	-100.0%
<b>Total Dues &amp; Subscriptions</b>	3,000.00	3,257.50	-257.50	-7.9%
<b>Golf Tournaments</b>				
Golf Meals and Box Lunches	245.00	177.00	68.00	38.4%
Green fees	892.00	946.00	-54.00	-5.7%
<b>Total Golf Tournaments</b>	1,137.00	1,123.00	14.00	1.3%
<b>Incentives and Commissions</b>	100.00	300.00	-200.00	-66.7%
<b>Insurance</b>				
Officers and Directors Ins	700.00	675.00	25.00	3.7%
<b>Total Insurance</b>	700.00	675.00	25.00	3.7%
<b>Office Supplies</b>	329.20	0.00	329.20	100.0%
<b>Oregon Annual Report</b>	100.00	50.00	50.00	100.0%
<b>Postage, shipping, delivery</b>				
Local Courier	7.65	253.40	-245.75	-97.0%
Postage, shipping, delivery - Other	144.84	0.00	144.84	100.0%
<b>Total Postage, shipping, delivery</b>	152.49	253.40	-100.91	-39.8%
<b>Printing &amp; copying</b>	593.83	297.80	296.03	99.4%
<b>Professional Fees</b>				
Accounting fees	588.75	525.00	63.75	12.1%
Association Management Retainer	18,700.00	17,500.00	1,200.00	6.9%
<b>Total Professional Fees</b>	19,288.75	18,025.00	1,263.75	7.0%

## Oregon Pest Control Association Profit & Loss Prev Year Comparison

July 1, 2022 through January 17, 2023

	Jul 1, '22 - Jan 17, 23	Jul 1, '21 - Jan 17, 22	\$ Change	% Change
<b>Rents and Leases</b>				
Post Office Box Rent	232.00	0.00	232.00	100.0%
<b>Total Rents and Leases</b>	232.00	0.00	232.00	100.0%
<b>Scholarship Award</b>				
Scholarship Award	1,000.00	0.00	1,000.00	100.0%
<b>Total Scholarship Award</b>	1,000.00	0.00	1,000.00	100.0%
<b>Seminar Expenses</b>				
Audio Visual Expenses	0.00	75.00	-75.00	-100.0%
Facility Rent	1,000.00	1,450.00	-450.00	-31.0%
Seminar Printing and Copies	0.00	443.90	-443.90	-100.0%
Seminar Speaker Fees	175.00	500.00	-325.00	-65.0%
Seminar Supplies	0.00	285.86	-285.86	-100.0%
Seminars Meals and Catering	10,846.29	11,534.79	-688.50	-6.0%
Seminars Misc, Fishing, etc	1,650.00	1,400.00	250.00	17.9%
Seminars Postage	0.00	16.91	-16.91	-100.0%
Staff travel and lodging	498.09	1,441.58	-943.49	-65.5%
<b>Total Seminar Expenses</b>	14,169.38	17,148.04	-2,978.66	-17.4%
Telephone & telecommunications	329.20	295.44	33.76	11.4%
Website Expenses	220.00	0.00	220.00	100.0%
<b>Total Expense</b>	43,595.95	43,458.46	137.49	0.3%
<b>Net Ordinary Income</b>	6,817.57	4,021.54	2,796.03	69.5%
<b>Other Income/Expense</b>				
Other Income				
Interest Income	1.63	0.37	1.26	340.5%
<b>Total Other Income</b>	1.63	0.37	1.26	340.5%
<b>Net Other Income</b>	1.63	0.37	1.26	340.5%
<b>Net Income</b>	<b>6,819.20</b>	<b>4,021.91</b>	<b>2,797.29</b>	<b>69.6%</b>