

## Oregon Pest Control Association

## Balance Sheet

10/24/23

As of October 24, 2023

Accrual Basis

	Oct 24, 23
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
Checking Account	8,729.83
Savings Account	2,041.78
Scholarship Checking Account	3,741.50
Total Checking/Savings	14,513.11
Accounts Receivable	
Accounts receivable	845.00
Total Accounts Receivable	845.00
Total Current Assets	15,358.11
<b>TOTAL ASSETS</b>	<b>15,358.11</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts payable	7,033.66
Total Accounts Payable	7,033.66
Other Current Liabilities	
NPMA Dues Payable	1,085.00
Scholarship Payable	957.00
Total Other Current Liabilities	2,042.00
Total Current Liabilities	9,075.66
Total Liabilities	9,075.66
Equity	
Unrestrict (retained earnings)	9,559.68
Net Income	-3,277.23
Total Equity	6,282.45
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>15,358.11</b>

## Oregon Pest Control Association Profit & Loss Budget vs. Actual

July 1 through October 24, 2023

	Jul 1 - Oct 24, 23	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Crack &amp; Crevice Advertising</b>				
Crack & Crevice Advertising	125.00	3,000.00	-2,875.00	4.2%
<b>Total Crack &amp; Crevice Advertising</b>	125.00	3,000.00	-2,875.00	4.2%
<b>Legislative Action</b>	360.00	1,000.00	-640.00	36.0%
<b>Membership Dues</b>				
OPCA Allied Dues	1,350.00	1,500.00	-150.00	90.0%
OPCA Member Dues	10,960.00	13,500.00	-2,540.00	81.2%
<b>Total Membership Dues</b>	12,310.00	15,000.00	-2,690.00	82.1%
<b>Scholarship Donation</b>	340.00	500.00	-160.00	68.0%
<b>Seminar Income</b>				
Golf Tournament Registration	1,500.00	3,000.00	-1,500.00	50.0%
Seminar Activities, Fishing	1,320.00	1,200.00	120.00	110.0%
Seminar Registration	15,960.00	50,000.00	-34,040.00	31.9%
<b>Total Seminar Income</b>	18,780.00	54,200.00	-35,420.00	34.6%
<b>Sponsorship Income</b>				
Event Sponsorship	6,150.00	12,000.00	-5,850.00	51.3%
<b>Total Sponsorship Income</b>	6,150.00	12,000.00	-5,850.00	51.3%
<b>Total Income</b>	38,065.00	85,700.00	-47,635.00	44.4%
<b>Gross Profit</b>	38,065.00	85,700.00	-47,635.00	44.4%
<b>Expense</b>				
<b>Bank Charges</b>				
Bank Fees	218.37	600.00	-381.63	36.4%
Visa/MC Expenses	1,157.12	3,000.00	-1,842.88	38.6%
<b>Total Bank Charges</b>	1,375.49	3,600.00	-2,224.51	38.2%
<b>Board Expenses</b>	239.46	0.00	239.46	100.0%
<b>Dues &amp; Subscriptions</b>				
Lobbying OFS	3,000.00	3,000.00	0.00	100.0%
National Organizations PPMA	0.00	250.00	-250.00	0.0%
<b>Total Dues &amp; Subscriptions</b>	3,000.00	3,250.00	-250.00	92.3%
<b>Golf Tournaments</b>				
Golf Meals and Box Lunches	248.00	550.00	-302.00	45.1%
Golf prizes and awards	35.00	0.00	35.00	100.0%
Green fees	2,683.00	2,500.00	183.00	107.3%
<b>Total Golf Tournaments</b>	2,966.00	3,050.00	-84.00	97.2%
<b>Insurance</b>				
Officers and Directors Ins	0.00	700.00	-700.00	0.0%
<b>Total Insurance</b>	0.00	700.00	-700.00	0.0%
<b>Logo Items OPCA</b>	0.00	500.00	-500.00	0.0%
<b>Office Supplies</b>	0.00	50.00	-50.00	0.0%
<b>Oregon Annual Report</b>	0.00	50.00	-50.00	0.0%
<b>Postage, shipping, delivery</b>				
Local Courier	46.26	200.00	-153.74	23.1%
<b>Total Postage, shipping, delivery</b>	46.26	200.00	-153.74	23.1%
<b>Printing &amp; copying</b>	489.75	1,000.00	-510.25	49.0%

## Oregon Pest Control Association Profit & Loss Budget vs. Actual

July 1 through October 24, 2023

	Jul 1 - Oct 24, 23	Budget	\$ Over Budget	% of Budget
<b>Professional Fees</b>				
Accounting fees	0.00	525.00	-525.00	0.0%
Association Management Retainer	10,800.00	32,400.00	-21,600.00	33.3%
Other Mgmt Fees and Incentive	0.00	150.00	-150.00	0.0%
<b>Total Professional Fees</b>	10,800.00	33,075.00	-22,275.00	32.7%
<b>Rents and Leases</b>				
Post Office Box Rent	248.00	232.00	16.00	106.9%
<b>Total Rents and Leases</b>	248.00	232.00	16.00	106.9%
<b>Scholarship Award</b>				
Scholarship Award	1,000.00	1,000.00	0.00	100.0%
<b>Total Scholarship Award</b>	1,000.00	1,000.00	0.00	100.0%
<b>Seminar Expenses</b>				
Audio Visual Expenses	957.00	2,700.00	-1,743.00	35.4%
Facility Rent	4,037.00	1,500.00	2,537.00	269.1%
Seminar Printing and Copies	251.16	500.00	-248.84	50.2%
Seminar Speaker Fees	1,000.00	2,500.00	-1,500.00	40.0%
Seminar Speaker Travel Lodging	1,281.92	500.00	781.92	256.4%
Seminar Supplies	20.00	80.00	-60.00	25.0%
Seminars Meals and Catering	12,083.80	24,000.00	-11,916.20	50.3%
Seminars Misc, Fishing, etc	0.00	1,650.00	-1,650.00	0.0%
Staff travel and lodging	1,127.93	2,200.00	-1,072.07	51.3%
<b>Total Seminar Expenses</b>	20,758.81	35,630.00	-14,871.19	58.3%
<b>Taxes</b>	50.00	0.00	50.00	100.0%
<b>Telephone &amp; telecommunications</b>	251.00	575.00	-324.00	43.7%
<b>Website Expenses</b>	120.00	1,800.00	-1,680.00	6.7%
<b>Total Expense</b>	41,344.77	84,712.00	-43,367.23	48.8%
<b>Net Ordinary Income</b>	-3,279.77	988.00	-4,267.77	-332.0%
<b>Other Income/Expense</b>				
Other Income				
Interest Income	2.54	12.00	-9.46	21.2%
<b>Total Other Income</b>	2.54	12.00	-9.46	21.2%
<b>Net Other Income</b>	2.54	12.00	-9.46	21.2%
<b>Net Income</b>	<b>-3,277.23</b>	<b>1,000.00</b>	<b>-4,277.23</b>	<b>-327.7%</b>