

Oregon Pest Control Association
Balance Sheet
As of March 14, 2023

	<u>Mar 14, 23</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking Account	15,217.65
Savings Account	2,039.99
Scholarship Checking Account	4,537.45
Total Checking/Savings	<u>21,795.09</u>
Other Current Assets	
OPCA Logo Items	699.65
Prepaid Expense	2,000.00
Total Other Current Assets	<u>2,699.65</u>
Total Current Assets	<u>24,494.74</u>
TOTAL ASSETS	<u>24,494.74</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
NPMA Dues Payable	370.00
Scholarship Payable	957.00
Total Other Current Liabilities	<u>1,327.00</u>
Total Current Liabilities	<u>1,327.00</u>
Total Liabilities	<u>1,327.00</u>
Equity	
Unrestrict (retained earnings)	15,810.52
Net Income	7,357.22
Total Equity	<u>23,167.74</u>
TOTAL LIABILITIES & EQUITY	<u>24,494.74</u>

Oregon Pest Control Association
Profit & Loss Budget vs. Actual
 July 1, 2022 through March 14, 2023

	Jul 1, '2...	Budget	\$ Over B...	% of B...
Ordinary Income/Expense				
Income				
Crack & Crevice Advertising				
Crack & Crevice Advertising	2,470.00	3,000.00	-530.00	82.3%
Total Crack & Crevice Advertising	2,470.00	3,000.00	-530.00	82.3%
Legislative Action	440.00	600.00	-160.00	73.3%
Membership Dues				
OPCA Member Dues	13,500.00	17,500.00	-4,000.00	77.1%
Total Membership Dues	13,500.00	17,500.00	-4,000.00	77.1%
Miscellaneous Sales	19.52	0.00	19.52	100.0%
OPCA Apparel/Book Income				
Hats	54.00	0.00	54.00	100.0%
Total OPCA Apparel/Book Income	54.00	0.00	54.00	100.0%
Scholarship Donation	125.00	500.00	-375.00	25.0%
Seminar Income				
Golf Tournament Registration	1,100.00	4,000.00	-2,900.00	27.5%
Seminar Activities, Fishing	1,000.00	1,600.00	-600.00	62.5%
Seminar Registration	34,095.00	40,000.00	-5,905.00	85.2%
Total Seminar Income	36,195.00	45,600.00	-9,405.00	79.4%
Sponsorship Income				
Event Sponsorship	6,350.00	12,000.00	-5,650.00	52.9%
Total Sponsorship Income	6,350.00	12,000.00	-5,650.00	52.9%
Total Income	59,153.52	79,200.00	-20,046.48	74.7%
Gross Profit	59,153.52	79,200.00	-20,046.48	74.7%
Expense				
Bank Charges				
Bank Fees	485.92	50.00	435.92	971.8%
Visa/MC Expenses	1,933.87	2,750.00	-816.13	70.3%
Total Bank Charges	2,419.79	2,800.00	-380.21	86.4%
Board Expenses	181.33	500.00	-318.67	36.3%
Dues & Subscriptions				
Lobbying OFS	3,000.00	3,000.00	0.00	100.0%
National Organizations PPMA	257.50	250.00	7.50	103.0%
Total Dues & Subscriptions	3,257.50	3,250.00	7.50	100.2%
Golf Tournaments				
Golf Meals and Box Lunches	245.00	600.00	-355.00	40.8%
Green fees	892.00	2,700.00	-1,808.00	33.0%
Total Golf Tournaments	1,137.00	3,300.00	-2,163.00	34.5%
Incentives and Commissions	100.00	400.00	-300.00	25.0%
Insurance				
Officers and Directors Ins	700.00	675.00	25.00	103.7%
Total Insurance	700.00	675.00	25.00	103.7%
Office Supplies	329.20	50.00	279.20	658.4%
Oregon Annual Report	100.00	50.00	50.00	200.0%
Postage, shipping, delivery				
Local Courier	7.65	250.00	-242.35	3.1%
Postage, shipping, delivery - Other	153.08	0.00	153.08	100.0%
Total Postage, shipping, delivery	160.73	250.00	-89.27	64.3%
Printing & copying	748.25	575.00	173.25	130.1%

Oregon Pest Control Association Profit & Loss Budget vs. Actual July 1, 2022 through March 14, 2023

	Jul 1, '2...	Budget	\$ Over B...	% of B...
Professional Fees				
Accounting fees	588.75	525.00	63.75	112.1%
Association Management Retainer	24,100.00	32,400.00	-8,300.00	74.4%
Other Mgmt Fees and Incentive	50.00	0.00	50.00	100.0%
Total Professional Fees	24,738.75	32,925.00	-8,186.25	75.1%
Rents and Leases				
Post Office Box Rent	232.00	120.00	112.00	193.3%
Total Rents and Leases	232.00	120.00	112.00	193.3%
Scholarship Award				
Scholarship Award	1,000.00	0.00	1,000.00	100.0%
Total Scholarship Award	1,000.00	0.00	1,000.00	100.0%
Seminar Expenses				
Audio Visual Expenses	0.00	550.00	-550.00	0.0%
Facility Rent	1,000.00	1,700.00	-700.00	58.8%
Seminar Printing and Copies	360.65	500.00	-139.35	72.1%
Seminar Speaker Fees	175.00	2,000.00	-1,825.00	8.8%
Seminar Speaker Travel Lodging	0.00	2,000.00	-2,000.00	0.0%
Seminar Supplies	0.00	300.00	-300.00	0.0%
Seminars Meals and Catering	10,846.29	20,000.00	-9,153.71	54.2%
Seminars Misc, Fishing, etc	1,650.00	1,400.00	250.00	117.9%
Seminars Postage	0.00	20.00	-20.00	0.0%
Staff travel and lodging	498.09	2,850.00	-2,351.91	17.5%
Total Seminar Expenses	14,530.03	31,320.00	-16,789.97	46.4%
Telephone & telecommunications	441.02	500.00	-58.98	88.2%
Website Expenses	1,724.12	1,500.00	224.12	114.9%
Total Expense	51,799.72	78,215.00	-26,415.28	66.2%
Net Ordinary Income	7,353.80	985.00	6,368.80	746.6%
Other Income/Expense				
Other Income				
Interest Income	3.42	15.00	-11.58	22.8%
Total Other Income	3.42	15.00	-11.58	22.8%
Net Other Income	3.42	15.00	-11.58	22.8%
Net Income	<u>7,357.22</u>	<u>1,000.00</u>	<u>6,357.22</u>	<u>735.7%</u>