

Oregon Pest Control Association Balance Sheet Prev Year Comparison As of April 18, 2022

	Apr 18, 22	Apr 18, 21	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings	13,845.22	11,324.59	2,520.63	22.3%
Checking Account	2,039.00	2,038.80	0.20	0.0%
Savings Account	5,409.83	5,209.30	200.53	3.9%
Scholarship Checking Account				
Total Checking/Savings	21,294.05	18,572.69	2,721.36	14.7%
Other Current Assets				
OPCA Logo Items	699.65	879.56	-179.91	-20.5%
Prepaid Expense	1,000.00	750.00	250.00	33.3%
Total Other Current Assets	1,699.65	1,629.56	70.09	4.3%
Total Current Assets	22,993.70	20,202.25	2,791.45	13.8%
TOTAL ASSETS	22,993.70	20,202.25	2,791.45	13.8%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
NPMA Dues Payable	185.00	-185.00	370.00	200.0%
Scholarship Payable	927.00	927.00	0.00	0.0%
Total Other Current Liabilities	1,112.00	742.00	370.00	49.9%
Total Current Liabilities	1,112.00	742.00	370.00	49.9%
Total Liabilities	1,112.00	742.00	370.00	49.9%
Equity				
Unrestrict (retained earnings)	16,142.16	12,336.12	3,806.04	30.9%
Net Income	5,739.54	7,124.13	-1,384.59	-19.4%
Total Equity	21,881.70	19,460.25	2,421.45	12.4%
TOTAL LIABILITIES & EQUITY	22,993.70	20,202.25	2,791.45	13.8%

Oregon Pest Control Association
Profit & Loss Budget vs. Actual
July 2021 through June 2022

	Jul '21 - Jun 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Crack & Crevice Advertising				
Crack & Crevice Advertising	2,916.25	3,650.00	-733.75	79.9%
Total Crack & Crevice Advertising	2,916.25	3,650.00	-733.75	79.9%
Legislative Action	380.00	1,000.00	-620.00	38.0%
Membership Dues				
OPCA Member Dues	14,750.00	15,400.00	-650.00	95.8%
Total Membership Dues	14,750.00	15,400.00	-650.00	95.8%
OPCA Apparel/Book Income				
Books	0.00	0.00	0.00	0.0%
Hats	20.00	0.00	20.00	100.0%
Shirts	0.00	0.00	0.00	0.0%
Total OPCA Apparel/Book Income	20.00	0.00	20.00	100.0%
Scholarship Donation	100.00	1,000.00	-900.00	10.0%
Seminar Income				
Golf Tournament Registration	2,840.00	4,400.00	-1,560.00	64.5%
Raffle, Golf Mulligans	20.00	500.00	-480.00	4.0%
Seminar Activities, Fishing	1,300.00	2,500.00	-1,200.00	52.0%
Seminar Registration	34,930.00	36,000.00	-1,070.00	97.0%
Total Seminar Income	39,090.00	43,400.00	-4,310.00	90.1%
Sponsorship Income				
Display Table	0.00	0.00	0.00	0.0%
Event Sponsorship	7,645.00	12,000.00	-4,355.00	63.7%
Total Sponsorship Income	7,645.00	12,000.00	-4,355.00	63.7%
Total Income	64,901.25	76,450.00	-11,548.75	84.9%
Gross Profit	64,901.25	76,450.00	-11,548.75	84.9%
Expense				
Bank Charges				
Bank Fees	451.42	50.00	401.42	902.8%
Visa/MC Expenses	1,899.97	3,000.00	-1,100.03	63.3%
Total Bank Charges	2,351.39	3,050.00	-698.61	77.1%
Board Expenses	540.99	400.00	140.99	135.2%
Dues & Subscriptions				
Lobbying OFS	3,000.00	3,000.00	0.00	100.0%
National Organizations PPMA	257.50	250.00	7.50	103.0%
Total Dues & Subscriptions	3,257.50	3,250.00	7.50	100.2%
Golf Tournaments				
Golf Meals and Box Lunches	177.00	500.00	-323.00	35.4%
Green fees	946.00	5,000.00	-4,054.00	18.9%
Total Golf Tournaments	1,123.00	5,500.00	-4,377.00	20.4%
Incentives and Commissions	350.00	0.00	350.00	100.0%
Insurance				
Officers and Directors Ins	675.00	650.00	25.00	103.8%
Total Insurance	675.00	650.00	25.00	103.8%
Logo Items OPCA	0.00	0.00	0.00	0.0%
Office Supplies	0.00	300.00	-300.00	0.0%
Oregon Annual Report	50.00	50.00	0.00	100.0%

Oregon Pest Control Association
Profit & Loss Budget vs. Actual
July 2021 through June 2022

04/18/22

Cash Basis

	Jul '21 - Jun 22	Budget	\$ Over Budget	% of Budget
Postage, shipping, delivery				
Local Courier	253.40	350.00	-96.60	72.4%
Total Postage, shipping, delivery	253.40	350.00	-96.60	72.4%
Printing & copying	514.78	250.00	264.78	205.9%
Professional Fees				
Accounting fees	525.00	900.00	-375.00	58.3%
Association Management Retainer	25,000.00	30,000.00	-5,000.00	83.3%
Other Mgmt Fees and Incentive	0.00	150.00	-150.00	0.0%
Total Professional Fees	25,525.00	31,050.00	-5,525.00	82.2%
Rents and Leases				
Post Office Box Rent	0.00	145.00	-145.00	0.0%
Total Rents and Leases	0.00	145.00	-145.00	0.0%
Scholarship Award				
Scholarship Award	0.00	1,000.00	-1,000.00	0.0%
Total Scholarship Award	0.00	1,000.00	-1,000.00	0.0%
Seminar Expenses				
Audio Visual Expenses	75.00	1,500.00	-1,425.00	5.0%
Facility Rent	1,700.00	3,400.00	-1,700.00	50.0%
Golf Expense	0.00	0.00	0.00	0.0%
Raffle prize purchases	50.00	75.00	-25.00	66.7%
Reception food and beverage	0.00	500.00	-500.00	0.0%
Seminar Printing and Copies	443.90	400.00	43.90	111.0%
Seminar Speaker Fees	1,700.00	500.00	1,200.00	340.0%
Seminar Speaker Travel Lodging	0.00	2,000.00	-2,000.00	0.0%
Seminar Supplies	285.86	500.00	-214.14	57.2%
Seminars Meals and Catering	15,017.55	14,000.00	1,017.55	107.3%
Seminars Misc, Fishing, etc	1,400.00	3,000.00	-1,600.00	46.7%
Seminars Postage	16.91	0.00	16.91	100.0%
Seminars Promotion	0.00	0.00	0.00	0.0%
Staff travel and lodging	1,938.14	2,000.00	-61.86	96.9%
Total Seminar Expenses	22,627.36	27,875.00	-5,247.64	81.2%
Taxes	0.00	0.00	0.00	0.0%
Telephone & telecommunications	420.48	780.00	-359.52	53.9%
Travel & meetings expenses				
NPSA Convention Reg	0.00	0.00	0.00	0.0%
NPSA related lodging	0.00	0.00	0.00	0.0%
NPSA related travel	0.00	0.00	0.00	0.0%
NPSA travel, meals	0.00	0.00	0.00	0.0%
Total Travel & meetings expenses	0.00	0.00	0.00	0.0%
Website Expenses	1,473.36	800.00	673.36	184.2%
Total Expense	59,162.26	75,450.00	-16,287.74	78.4%
Net Ordinary Income	5,738.99	1,000.00	4,738.99	573.9%
Other Income/Expense				
Other Income				
Interest Income	0.55	0.00	0.55	100.0%
Total Other Income	0.55	0.00	0.55	100.0%
Net Other Income	0.55	0.00	0.55	100.0%
Net Income	5,739.54	1,000.00	4,739.54	574.0%