

Oregon Pest Control Association  
**Balance Sheet**  
As of July 31, 2022

	<u>Jul 31, 22</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Checking Account	22,822.50
Savings Account	2,039.07
Scholarship Checking Account	5,435.02
<b>Total Checking/Savings</b>	<u>30,296.59</u>
<b>Other Current Assets</b>	
OPCA Logo Items	699.65
<b>Total Other Current Assets</b>	<u>699.65</u>
<b>Total Current Assets</b>	<u>30,996.24</u>
<b>TOTAL ASSETS</b>	<u><b>30,996.24</b></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
NPMA Dues Payable	6,605.00
Scholarship Payable	957.00
<b>Total Other Current Liabilities</b>	<u>7,562.00</u>
<b>Total Current Liabilities</b>	<u>7,562.00</u>
<b>Total Liabilities</b>	<u>7,562.00</u>
<b>Equity</b>	
Unrestrict (retained earnings)	15,810.52
Net Income	7,623.72
<b>Total Equity</b>	<u>23,434.24</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>30,996.24</b></u>

**Oregon Pest Control Association**  
**Profit & Loss Budget vs. Actual**  
 July 2022

DRAFT  
 BUDGET  
 2022-23

	Jul 22	Budget	\$ Over B...	% of ...
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Crack &amp; Crevice Advertising</b>				
Crack & Crevice Advertising	0.00	3,000.00	-3,000.00	0.0%
<b>Total Crack &amp; Crevice Advertising</b>	0.00	3,000.00	-3,000.00	0.0%
<b>Legislative Action</b>	80.00	600.00	-520.00	13.3%
<b>Membership Dues</b>				
OPCA Member Dues	5,250.00	17,500.00	-12,250.00	30.0%
<b>Total Membership Dues</b>	5,250.00	17,500.00	-12,250.00	30.0%
<b>Miscellaneous Sales</b>	19.52			
<b>Scholarship Donation</b>	25.00	500.00	-475.00	5.0%
<b>Seminar Income</b>				
Golf Tournament Registration	70.00	4,000.00	-3,930.00	1.8%
Seminar Activities, Fishing	300.00	1,600.00	-1,300.00	18.8%
Seminar Registration	6,325.00	40,000.00	-33,675.00	15.8%
<b>Total Seminar Income</b>	6,695.00	45,600.00	-38,905.00	14.7%
<b>Sponsorship Income</b>				
Event Sponsorship	2,550.00	12,000.00	-9,450.00	21.3%
<b>Total Sponsorship Income</b>	2,550.00	12,000.00	-9,450.00	21.3%
<b>Total Income</b>	14,619.52	79,200.00	-64,580.48	18.5%
<b>Gross Profit</b>	14,619.52	79,200.00	-64,580.48	18.5%
<b>Expense</b>				
<b>Bank Charges</b>				
Bank Fees	23.57	50.00	-26.43	47.1%
Visa/MC Expenses	135.92	2,750.00	-2,614.08	4.9%
<b>Total Bank Charges</b>	159.49	2,800.00	-2,640.51	5.7%
<b>Board Expenses</b>	0.00	500.00	-500.00	0.0%
<b>Dues &amp; Subscriptions</b>				
Lobbying OFS	3,000.00	3,000.00	0.00	100.0%
National Organizations PPMA	0.00	250.00	-250.00	0.0%
<b>Total Dues &amp; Subscriptions</b>	3,000.00	3,250.00	-250.00	92.3%
<b>Golf Tournaments</b>				
Golf Meals and Box Lunches	0.00	600.00	-600.00	0.0%
Green fees	0.00	2,700.00	-2,700.00	0.0%
<b>Total Golf Tournaments</b>	0.00	3,300.00	-3,300.00	0.0%
<b>Incentives and Commissions</b>	0.00	400.00	-400.00	0.0%
<b>Insurance</b>				
Officers and Directors Ins	0.00	675.00	-675.00	0.0%
<b>Total Insurance</b>	0.00	675.00	-675.00	0.0%
<b>Office Supplies</b>	0.00	50.00	-50.00	0.0%
<b>Oregon Annual Report</b>	0.00	50.00	-50.00	0.0%
<b>Postage, shipping, delivery</b>				
Local Courier	0.00	250.00	-250.00	0.0%
Postage, shipping, delivery - Other	8.50			
<b>Total Postage, shipping, delivery</b>	8.50	250.00	-241.50	3.4%
<b>Printing &amp; copying</b>	54.39	575.00	-520.61	9.5%
<b>Professional Fees</b>				
Accounting fees	0.00	525.00	-525.00	0.0%
Association Management Retainer	2,500.00	32,400.00	-29,900.00	7.7%
<b>Total Professional Fees</b>	2,500.00	32,925.00	-30,425.00	7.6%

**Oregon Pest Control Association**  
**Profit & Loss Budget vs. Actual**  
**July 2022**

	Jul 22	Budget	\$ Over B...	% of ...
<b>Rents and Leases</b>				
Post Office Box Rent	232.00	120.00	112.00	193.3%
<b>Total Rents and Leases</b>	232.00	120.00	112.00	193.3%
<b>Seminar Expenses</b>				
Audio Visual Expenses	0.00	550.00	-550.00	0.0%
Facility Rent	1,000.00	1,700.00	-700.00	58.8%
Seminar Printing and Copies	0.00	500.00	-500.00	0.0%
Seminar Speaker Fees	0.00	2,000.00	-2,000.00	0.0%
Seminar Speaker Travel Lodging	0.00	2,000.00	-2,000.00	0.0%
Seminar Supplies	0.00	300.00	-300.00	0.0%
Seminars Meals and Catering	0.00	20,000.00	-20,000.00	0.0%
Seminars Misc, Fishing, etc	0.00	1,400.00	-1,400.00	0.0%
Seminars Postage	0.00	20.00	-20.00	0.0%
Staff travel and lodging	0.00	2,850.00	-2,850.00	0.0%
<b>Total Seminar Expenses</b>	1,000.00	31,320.00	-30,320.00	3.2%
Telephone & telecommunications	41.49	500.00	-458.51	8.3%
Website Expenses	0.00	1,500.00	-1,500.00	0.0%
<b>Total Expense</b>	6,995.87	78,215.00	-71,219.13	8.9%
<b>Net Ordinary Income</b>	7,623.65	985.00	6,638.65	774.0%
<b>Other Income/Expense</b>				
Other Income				
Interest Income	0.07	15.00	-14.93	0.5%
<b>Total Other Income</b>	0.07	15.00	-14.93	0.5%
<b>Net Other Income</b>	0.07	15.00	-14.93	0.5%
<b>Net Income</b>	<b>7,623.72</b>	<b>1,000.00</b>	<b>6,623.72</b>	<b>762.4%</b>