

Oregon Pest Control Association
Balance Sheet
As of February 15, 2024

	<u>Feb 15, 24</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking Account	4,249.78
Savings Account	2,042.61
Scholarship Checking Account	3,743.07
Total Checking/Savings	<u>10,035.46</u>
Total Current Assets	<u>10,035.46</u>
TOTAL ASSETS	<u>10,035.46</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
NPMA Dues Payable	890.00
Scholarship Payable	957.00
Total Other Current Liabilities	<u>1,847.00</u>
Total Current Liabilities	<u>1,847.00</u>
Total Liabilities	<u>1,847.00</u>
Equity	
Unrestrict (retained earnings)	7,799.68
Net Income	388.78
Total Equity	<u>8,188.46</u>
TOTAL LIABILITIES & EQUITY	<u>10,035.46</u>

Oregon Pest Control Association
Profit & Loss Budget vs. Actual
 July 1, 2023 through February 15, 2024

	Jul 1, '2...	Budget	\$ Over B...	% of B...
Ordinary Income/Expense				
Income				
Crack & Crevice Advertising				
Crack & Crevice Advertising	970.00	3,000.00	-2,030.00	32.3%
Total Crack & Crevice Advertising	970.00	3,000.00	-2,030.00	32.3%
Legislative Action	240.00	1,000.00	-760.00	24.0%
Membership Dues				
OPCA Allied Dues	1,500.00	1,500.00	0.00	100.0%
OPCA Member Dues	11,185.00	13,500.00	-2,315.00	82.9%
Total Membership Dues	12,685.00	15,000.00	-2,315.00	84.6%
Scholarship Donation	340.00	500.00	-160.00	68.0%
Seminar Income				
Golf Tournament Registration	1,500.00	1,500.00	0.00	100.0%
Seminar Activities, Fishing	1,800.00	1,200.00	600.00	150.0%
Seminar Registration	27,360.00	50,000.00	-22,640.00	54.7%
Total Seminar Income	30,660.00	52,700.00	-22,040.00	58.2%
Sponsorship Income				
Event Sponsorship	10,550.00	12,000.00	-1,450.00	87.9%
Total Sponsorship Income	10,550.00	12,000.00	-1,450.00	87.9%
Total Income	55,445.00	84,200.00	-28,755.00	65.8%
Gross Profit	55,445.00	84,200.00	-28,755.00	65.8%
Expense				
Bank Charges				
Bank Fees	384.79	600.00	-215.21	64.1%
Visa/MC Expenses	2,085.92	3,000.00	-914.08	69.5%
Total Bank Charges	2,470.71	3,600.00	-1,129.29	68.6%
Board Expenses	239.46	0.00	239.46	100.0%
Dues & Subscriptions				
Lobbying OFS	3,000.00	3,000.00	0.00	100.0%
National Organizations PPMA	257.50	250.00	7.50	103.0%
Total Dues & Subscriptions	3,257.50	3,250.00	7.50	100.2%
Golf Tournaments				
Golf Meals and Box Lunches	248.00	450.00	-202.00	55.1%
Golf prizes and awards	35.00	0.00	35.00	100.0%
Green fees	2,683.00	2,500.00	183.00	107.3%
Total Golf Tournaments	2,966.00	2,950.00	16.00	100.5%
Insurance				
Officers and Directors Ins	700.00	700.00	0.00	100.0%
Total Insurance	700.00	700.00	0.00	100.0%
Logo Items OPCA	0.00	500.00	-500.00	0.0%
Office Supplies	0.00	50.00	-50.00	0.0%
Oregon Annual Report	0.00	50.00	-50.00	0.0%
Postage, shipping, delivery				
Local Courier	46.26	200.00	-153.74	23.1%
UPS	68.45	0.00	68.45	100.0%
Total Postage, shipping, delivery	114.71	200.00	-85.29	57.4%
Printing & copying	552.45	1,000.00	-447.55	55.2%

Oregon Pest Control Association
Profit & Loss Budget vs. Actual
 July 1, 2023 through February 15, 2024

	Jul 1, '2...	Budget	\$ Over B...	% of B...
Professional Fees				
Accounting fees	575.00	525.00	50.00	109.5%
Association Management Retainer	16,200.00	19,200.00	-3,000.00	84.4%
Other Mgmt Fees and Incentive	285.00	150.00	135.00	190.0%
Total Professional Fees	17,060.00	19,875.00	-2,815.00	85.8%
Rents and Leases				
Post Office Box Rent	248.00	232.00	16.00	106.9%
Total Rents and Leases	248.00	232.00	16.00	106.9%
Scholarship Award				
Scholarship Award	1,000.00	1,000.00	0.00	100.0%
Total Scholarship Award	1,000.00	1,000.00	0.00	100.0%
Seminar Expenses				
Audio Visual Expenses	957.00	2,700.00	-1,743.00	35.4%
Facility Rent	4,037.00	1,500.00	2,537.00	269.1%
Seminar Printing and Copies	304.11	500.00	-195.89	60.8%
Seminar Speaker Fees	1,000.00	2,500.00	-1,500.00	40.0%
Seminar Speaker Travel Lodging	1,281.92	500.00	781.92	256.4%
Seminar Supplies	180.00	80.00	100.00	225.0%
Seminars Meals and Catering	14,605.77	24,000.00	-9,394.23	60.9%
Seminars Misc, Fishing, etc	2,000.00	1,650.00	350.00	121.2%
Staff travel and lodging	1,552.53	2,200.00	-647.47	70.6%
Total Seminar Expenses	25,918.33	35,630.00	-9,711.67	72.7%
Taxes	50.00	0.00	50.00	100.0%
Telephone & telecommunications	364.00	575.00	-211.00	63.3%
Website Expenses	120.00	1,800.00	-1,680.00	6.7%
Total Expense	55,061.16	71,412.00	-16,350.84	77.1%
Net Ordinary Income	383.84	12,788.00	-12,404.16	3.0%
Other Income/Expense				
Other Income				
Interest Income	4.94	12.00	-7.06	41.2%
Total Other Income	4.94	12.00	-7.06	41.2%
Net Other Income	4.94	12.00	-7.06	41.2%
Net Income	388.78	12,800.00	-12,411.22	3.0%