

Oregon Pest Control Association
Balance Sheet
As of January 18, 2022

	<u>Jan 18, 22</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking Account	15,459.02
Savings Account	2,038.95
Scholarship Checking Account	5,409.70
Total Checking/Savings	<u>22,907.67</u>
Other Current Assets	
OPCA Logo Items	699.65
Prepaid Expense	4,350.00
Total Other Current Assets	<u>5,049.65</u>
Total Current Assets	<u>27,957.32</u>
TOTAL ASSETS	<u><u>27,957.32</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Scholarship Payable	927.00
Total Other Current Liabilities	<u>927.00</u>
Total Current Liabilities	<u>927.00</u>
Total Liabilities	<u>927.00</u>
Equity	
Unrestrict (retained earnings)	16,142.16
Net Income	10,888.16
Total Equity	<u>27,030.32</u>
TOTAL LIABILITIES & EQUITY	<u><u>27,957.32</u></u>

Oregon Pest Control Association
Profit & Loss Budget vs. Actual
 July 1, 2021 through January 18, 2022

	Jul 1, '2...	Budget	\$ Over B...	% of B...
Ordinary Income/Expense				
Income				
Crack & Crevice Advertising				
Crack & Crevice Advertising	1,980.00	3,650.00	-1,670.00	54.2%
Total Crack & Crevice Advertising	1,980.00	3,650.00	-1,670.00	54.2%
Legislative Action	380.00	1,000.00	-620.00	38.0%
Membership Dues				
OPCA Member Dues	14,375.00	15,400.00	-1,025.00	93.3%
Total Membership Dues	14,375.00	15,400.00	-1,025.00	93.3%
OPCA Apparel/Book Income				
Hats	20.00	0.00	20.00	100.0%
Total OPCA Apparel/Book Income	20.00	0.00	20.00	100.0%
Scholarship Donation	100.00	1,000.00	-900.00	10.0%
Seminar Income				
Golf Tournament Registration	1,880.00	4,400.00	-2,520.00	42.7%
Raffle, Golf Mulligans	20.00	500.00	-480.00	4.0%
Seminar Activities, Fishing	1,555.00	2,500.00	-945.00	62.2%
Seminar Registration	22,093.20	36,000.00	-13,906.80	61.4%
Total Seminar Income	25,548.20	43,400.00	-17,851.80	58.9%
Sponsorship Income				
Event Sponsorship	6,490.00	12,000.00	-5,510.00	54.1%
Total Sponsorship Income	6,490.00	12,000.00	-5,510.00	54.1%
Total Income	48,893.20	76,450.00	-27,556.80	64.0%
Gross Profit	48,893.20	76,450.00	-27,556.80	64.0%
Expense				
Bank Charges				
Bank Fees	367.21	50.00	317.21	734.4%
Visa/MC Expenses	1,349.27	3,000.00	-1,650.73	45.0%
Total Bank Charges	1,716.48	3,050.00	-1,333.52	56.3%
Board Expenses	0.00	400.00	-400.00	0.0%
Dues & Subscriptions				
Lobbying OFS	3,000.00	3,000.00	0.00	100.0%
National Organizations PPMA	257.50	250.00	7.50	103.0%
Total Dues & Subscriptions	3,257.50	3,250.00	7.50	100.2%
Golf Tournaments				
Golf Meals and Box Lunches	177.00	500.00	-323.00	35.4%
Green fees	946.00	5,000.00	-4,054.00	18.9%
Total Golf Tournaments	1,123.00	5,500.00	-4,377.00	20.4%
Incentives and Commissions	300.00	0.00	300.00	100.0%
Insurance				
Officers and Directors Ins	675.00	650.00	25.00	103.8%
Total Insurance	675.00	650.00	25.00	103.8%
Office Supplies	0.00	300.00	-300.00	0.0%
Oregon Annual Report	50.00	50.00	0.00	100.0%
Postage, shipping, delivery				
Local Courier	253.40	350.00	-96.60	72.4%
Total Postage, shipping, delivery	253.40	350.00	-96.60	72.4%
Printing & copying	297.80	250.00	47.80	119.1%

Oregon Pest Control Association
Profit & Loss Budget vs. Actual
 July 1, 2021 through January 18, 2022

	Jul 1, '2...	Budget	\$ Over B...	% of B...
Professional Fees				
Accounting fees	525.00	900.00	-375.00	58.3%
Association Management Retainer	17,500.00	30,000.00	-12,500.00	58.3%
Other Mgmt Fees and Incentive	0.00	150.00	-150.00	0.0%
Total Professional Fees	18,025.00	31,050.00	-13,025.00	58.1%
Rents and Leases				
Post Office Box Rent	0.00	145.00	-145.00	0.0%
Total Rents and Leases	0.00	145.00	-145.00	0.0%
Scholarship Award				
Scholarship Award	0.00	1,000.00	-1,000.00	0.0%
Total Scholarship Award	0.00	1,000.00	-1,000.00	0.0%
Seminar Expenses				
Audio Visual Expenses	75.00	1,500.00	-1,425.00	5.0%
Facility Rent	1,450.00	3,400.00	-1,950.00	42.6%
Raffle prize purchases	50.00	75.00	-25.00	66.7%
Reception food and beverage	0.00	500.00	-500.00	0.0%
Seminar Printing and Copies	443.90	400.00	43.90	111.0%
Seminar Speaker Fees	500.00	500.00	0.00	100.0%
Seminar Speaker Travel Lodging	0.00	2,000.00	-2,000.00	0.0%
Seminar Supplies	285.86	500.00	-214.14	57.2%
Seminars Meals and Catering	8,289.04	14,000.00	-5,710.96	59.2%
Seminars Misc, Fishing, etc	1,400.00	3,000.00	-1,600.00	46.7%
Seminars Postage	16.91	0.00	16.91	100.0%
Staff travel and lodging	1,337.33	2,000.00	-662.67	66.9%
Total Seminar Expenses	13,848.04	27,875.00	-14,026.96	49.7%
Telephone & telecommunications	295.44	780.00	-484.56	37.9%
Website Expenses	0.00	800.00	-800.00	0.0%
Total Expense	39,841.66	75,450.00	-35,608.34	52.8%
Net Ordinary Income	9,051.54	1,000.00	8,051.54	905.2%
Other Income/Expense				
Other Income				
Interest Income	0.37	0.00	0.37	100.0%
Total Other Income	0.37	0.00	0.37	100.0%
Net Other Income	0.37	0.00	0.37	100.0%
Net Income	<u>9,051.91</u>	<u>1,000.00</u>	<u>8,051.91</u>	<u>905.2%</u>