

Oregon Pest Control Association
Balance Sheet Prev Year Comparison
As of October 31, 2022

	Oct 31, 22	Oct 31, 21	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Checking Account	21,110.79	20,811.72	299.07	1.4%
Savings Account	2,039.10	2,038.92	0.18	0.0%
Scholarship Checking Account	5,535.11	5,409.61	125.50	2.3%
Total Checking/Savings	28,685.00	28,260.25	424.75	1.5%
Accounts Receivable				
Accounts receivable	200.00	556.25	-356.25	-64.0%
Total Accounts Receivable	200.00	556.25	-356.25	-64.0%
Other Current Assets				
OPCA Logo Items	699.65	699.65	0.00	0.0%
Prepaid Expense	0.00	1,000.00	-1,000.00	-100.0%
Total Other Current Assets	699.65	1,699.65	-1,000.00	-58.8%
Total Current Assets	29,584.65	30,516.15	-931.50	-3.1%
TOTAL ASSETS	29,584.65	30,516.15	-931.50	-3.1%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts payable	0.00	3,350.00	-3,350.00	-100.0%
Total Accounts Payable	0.00	3,350.00	-3,350.00	-100.0%
Other Current Liabilities				
NPMA Dues Payable	4,335.00	0.00	4,335.00	100.0%
Scholarship Payable	957.00	927.00	30.00	3.2%
Total Other Current Liabilities	5,292.00	927.00	4,365.00	470.9%
Total Current Liabilities	5,292.00	4,277.00	1,015.00	23.7%
Total Liabilities	5,292.00	4,277.00	1,015.00	23.7%
Equity				
Unrestrict (retained earnings)	17,535.52	17,577.16	-41.64	-0.2%
Net Income	6,757.13	8,661.99	-1,904.86	-22.0%
Total Equity	24,292.65	26,239.15	-1,946.50	-7.4%
TOTAL LIABILITIES & EQUITY	29,584.65	30,516.15	-931.50	-3.1%

Oregon Pest Control Association Profit & Loss Budget vs. Actual July through October 2022

	Jul - Oct 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Crack & Crevice Advertising				
Crack & Crevice Advertising	1,520.00	3,000.00	-1,480.00	50.7%
Total Crack & Crevice Advertising	1,520.00	3,000.00	-1,480.00	50.7%
Legislative Action	440.00	600.00	-160.00	73.3%
Membership Dues				
OPCA Member Dues	11,775.00	17,500.00	-5,725.00	67.3%
Total Membership Dues	11,775.00	17,500.00	-5,725.00	67.3%
Miscellaneous Sales	19.52			
OPCA Apparel/Book Income				
Hats	0.00	0.00	0.00	0.0%
Total OPCA Apparel/Book Income	0.00	0.00	0.00	0.0%
Scholarship Donation	125.00	500.00	-375.00	25.0%
Seminar Income				
Golf Tournament Registration	930.00	4,000.00	-3,070.00	23.3%
Raffle, Golf Mulligans	0.00	0.00	0.00	0.0%
Seminar Activities, Fishing	1,000.00	1,600.00	-600.00	62.5%
Seminar Registration	18,205.00	40,000.00	-21,795.00	45.5%
Total Seminar Income	20,135.00	45,600.00	-25,465.00	44.2%
Sponsorship Income				
Event Sponsorship	2,800.00	12,000.00	-9,200.00	23.3%
Total Sponsorship Income	2,800.00	12,000.00	-9,200.00	23.3%
Total Income	36,814.52	79,200.00	-42,385.48	46.5%
Gross Profit	36,814.52	79,200.00	-42,385.48	46.5%
Expense				
Bank Charges				
Bank Fees	261.45	50.00	211.45	522.9%
Visa/MC Expenses	867.94	2,750.00	-1,882.06	31.6%
Total Bank Charges	1,129.39	2,800.00	-1,670.61	40.3%
Board Expenses	0.00	500.00	-500.00	0.0%
Dues & Subscriptions				
Lobbying OFS	3,000.00	3,000.00	0.00	100.0%
National Organizations PPMA	0.00	250.00	-250.00	0.0%
Total Dues & Subscriptions	3,000.00	3,250.00	-250.00	92.3%
Golf Tournaments				
Golf Meals and Box Lunches	245.00	600.00	-355.00	40.8%
Green fees	892.00	2,700.00	-1,808.00	33.0%
Total Golf Tournaments	1,137.00	3,300.00	-2,163.00	34.5%
Incentives and Commissions	50.00	400.00	-350.00	12.5%
Insurance				
Officers and Directors Ins	535.00	675.00	-140.00	79.3%
Total Insurance	535.00	675.00	-140.00	79.3%
Logo Items OPCA	0.00	0.00	0.00	0.0%
Office Supplies	79.20	50.00	29.20	158.4%
Oregon Annual Report	50.00	50.00	0.00	100.0%
Postage, shipping, delivery				
Local Courier	0.00	250.00	-250.00	0.0%
Postage, shipping, delivery - Other	72.80			
Total Postage, shipping, delivery	72.80	250.00	-177.20	29.1%

Oregon Pest Control Association
Profit & Loss Budget vs. Actual
July through October 2022

	Jul - Oct 22	Budget	\$ Over Budget	% of Budget
Printing & copying	318.99	575.00	-256.01	55.5%
Professional Fees				
Accounting fees	0.00	525.00	-525.00	0.0%
Association Management Retainer	10,600.00	32,400.00	-21,800.00	32.7%
Other Mgmt Fees and Incentive	0.00	0.00	0.00	0.0%
Total Professional Fees	10,600.00	32,925.00	-22,325.00	32.2%
Rents and Leases				
Post Office Box Rent	232.00	120.00	112.00	193.3%
Total Rents and Leases	232.00	120.00	112.00	193.3%
Scholarship Award				
Scholarship Award	1,000.00	0.00	1,000.00	100.0%
Total Scholarship Award	1,000.00	0.00	1,000.00	100.0%
Seminar Expenses				
Audio Visual Expenses	0.00	550.00	-550.00	0.0%
Facility Rent	1,000.00	1,700.00	-700.00	58.8%
Raffle prize purchases	0.00	0.00	0.00	0.0%
Reception food and beverage	0.00	0.00	0.00	0.0%
Seminar Printing and Copies	0.00	500.00	-500.00	0.0%
Seminar Speaker Fees	0.00	2,000.00	-2,000.00	0.0%
Seminar Speaker Travel Lodging	0.00	2,000.00	-2,000.00	0.0%
Seminar Supplies	0.00	300.00	-300.00	0.0%
Seminars Meals and Catering	8,846.29	20,000.00	-11,153.71	44.2%
Seminars Misc, Fishing, etc	1,650.00	1,400.00	250.00	117.9%
Seminars Postage	0.00	20.00	-20.00	0.0%
Staff travel and lodging	180.25	2,850.00	-2,669.75	6.3%
Total Seminar Expenses	11,676.54	31,320.00	-19,643.46	37.3%
Telephone & telecommunications	176.66	500.00	-323.34	35.3%
Travel & meetings expenses				
NPSA Convention Reg	0.00	0.00	0.00	0.0%
NPSA related lodging	0.00	0.00	0.00	0.0%
NPSA related travel	0.00	0.00	0.00	0.0%
NPSA travel, meals	0.00	0.00	0.00	0.0%
Total Travel & meetings expenses	0.00	0.00	0.00	0.0%
Website Expenses	0.00	1,500.00	-1,500.00	0.0%
Total Expense	30,057.58	78,215.00	-48,157.42	38.4%
Net Ordinary Income	6,756.94	985.00	5,771.94	686.0%
Other Income/Expense				
Other Income				
Interest Income	0.19	15.00	-14.81	1.3%
Total Other Income	0.19	15.00	-14.81	1.3%
Net Other Income	0.19	15.00	-14.81	1.3%
Net Income	6,757.13	1,000.00	5,757.13	675.7%