

## OPCA Board Meeting

July 20, 2022

7:30 am

via ZOOM meetings

### Board members attending (Indicated by\*)

- \*Robert DeAngelo, President
- \*Larry Treleven, Past President  
Rennie Kubik, President-Elect
- \*Bill Granstrom, Treasurer
- \*Tim Banwell, Director
- \*Dave Mays, Director
- \*Matt White, Director
- \*Steve Nagel, Director
- \*Derek Conrad, Director
- \*Jesse Gooch, Director

### Others, Members:

Harvey Gail, Executive Director

### **1. Welcome**

Robert DeAngelo, president welcomed the group to the meeting at 7:31 am. It was noted a quorum was present. DeAngelo noted appreciation for being president. He commented that he always seeks the betterment of the industry and to always get better at anything we do. He would like to concentrate on education, and he noted some issues we will be dealing with. He noted we will be part of the update of testing requirements by the ODA for certified applicators and some changes with the EPA's testing requirements.

DeAngelo said he would like to have the OPCA's information in the offices of the distributors. He has talked to Target and Vesperis about it. He would like to promote us more by having our information in the front of these offices. He would like to have a membership pamphlet and applications available. He also said a few years ago we had the directors call one or two members a month to check in with them.

### **2. Approval of Minutes**

DeAngelo said the minutes of the May board meeting were presented for approval. Harvey Gail noted we did not hold a board meeting in June since he was on vacation.

### **PASSED**

*Motion to accept the board meeting minutes from the board meeting on May 18, 2022 . MM Larry Treleven; MS Matt White. Motion carried.*

### **3. Treasurer's Report**

Bill Granstrom, Treasurer, read the bank account balances as of June 30, as follows:

Wells Fargo Checking:	\$7,803.75
Wells Fargo Savings:	\$2,039.05
Wells Fargo Scholarship:	<u>\$5,409.97</u>
Total	\$16,952.52

Granstrom noted that we had an increase on catering for the High Desert Seminar. Gail said at least 10% of the cost increase was due to higher prices and that all hotels and convention facilities are experiencing increases. He said part of that is also due to higher attendance than in the past. Gail noted we should plan for these increases in the future and consider raising registration fees. Gail said we had about 20 people golfing and that the tournament was about break even financially speaking when the golf hole sponsors are included. Gail noted the seminar made less profit than usual in part due to higher facility and catering costs, but also due to speaker fees and travel expenses that we have not had in the past. Gail noted Dr Tischendorf cost about \$2,500 including a speaker fee of \$500 and net travel expenses. Gail said if we plan on paying speaking fees and travel reimbursement in the future we will need to factor that in to the registration fees.

**PASSED**

*Motion to accept the financial report. MM Larry Treleven; MS Dave Mays. Motion carried.*

DeAngelo welcomed Jesse Gooch to the board as our new board member. He also thanked Cameron Yamaura on the education committee. He noted the chairs of the various committees. Jesse Gooch gave a summary of his history in the pest control industry and a little about his company. Derek Conrad gave a summary of his business. He noted they mostly handle wildlife. He also started a podcast about bugs and they have a bug “superhero” program. He gave a short summary of his experience. Gail will send out a summary of the board member’s information.

**4. Committee Reports**

*A. Education*

Gail said Mike Kesecker was not able to attend the meeting. It was noted we may want to cover the Birch Beetle issue at an upcoming meeting. Gail noted he has seen a lot of press on that issue recently. DeAngelo said Larry Durant from Nisus may be a good contact to find a speaker on the Birch bark beetle. DeAngelo noted it takes experienced people to be able to handle this situation.

*B. Government Affairs*

Treleven said he attended the Oregonians for Food and Shelter board meeting on Friday. He reported that Rose Kachadoorian is possibly going to retire from the ODA. She has been with the department for a number of years. There is no definitive date, but there has been talk about it. DeAngelo noted she is going to run the test review committee.

Treleven said Ashley Amadon from NPMA is leaving to be the director of another national trade association in Washington, D.C. She is running the public affairs division of NPMA currently. Andy Architect at NPMA is looking for her replacement. He also said Jake Prevlidge at NPMA has left. Leonard Brown filled that position. He said NPMA has an excellent reputation, so staff often get contacted by head hunting companies.

Treleven said Dr. Jim Frederick is the lead spokesperson from NPMA on the rodenticide issue that EPA is handling. He said he is also on that committee and has numerous meetings with Dr. Fredrick. He noted the provisions that were discussed, including capturing dead rodent carcasses. They are also looking at “SGARS” (second generation anticoagulants). He said this will be a big topic at Pest World in Boston in October.

Treleven said they also discussed a national pre-emption bill in congress. He said the original promoter is not running again, but another congressman has stood up to take the bill. He said there is also preemption language in the farm bill – another topic at Pest World. There has also been pressure on pollinator protection and eliminating pesticide products like neonics. He said the PR arm of NPMA, PPMA, has lost Cindy Mannis, its director, to retirement. Bobby Jenkins is leading the search for a replacement. There is also a large merger between Rent-o-Kill and Terminix. This will probably come together in the fall.

Gail noted the supreme court may make a decision that would water down the authority of the EPA. DeAngelo noted the issue is legislators need to make more of a roll in making decisions. DeAngelo noted some of the agencies are running roughshod over industry without providing proper representation. Treleven commented that the California Coastal Commission are an example of this kind of overreach. Treleven said they hired a PR firm in California to assist in diverting the issue.

Treleven said Billy Olson is the president of the Washington Pest Management Association and he and others will be meeting with Washington legislators. Treleven said at the WA meeting in Leavenworth, one of the speakers is a legislator. He said we should invite legislators at our meetings in the future. He recommended taking a more active role and making contributions to people running for office from political action committees. Also, he said they may move the meeting in Leavenworth to Skamania Lodge.

### *C. Sponsorship*

Rennie Kubik was not in attendance. Gail noted registration for exhibitors and sponsors for Fall Beach is on the website and that we already have several sponsors.

### *D. Wildlife*

Dave Mays said he did not have anything to report. DeAngelo said we have been doing a good job of providing ODFW credit. Mays said 12 hours are needed per year. Conrad said there have been some issues with bats.

### *E. Ethics*

Steve Nagel said we don't have anything and that social media seems to be taking care of us.

## **5. Administrator's Report**

Gail noted the office is busy with organizing the Fall Beach Seminar. Also, the invoices for dues went out at the end of June. We are receiving quite a few dues renewals and that we will issue a check to NPMA at the end of July for the portion of dues we collect. He also said we have opened up a renewal process for dues on our website. This is a new process that will keep track of who has paid dues and who hasn't. In the past, on occasion, companies have selected the "member" rate and slipped through, even though they aren't paid members. Gail said the new system will keep track of that and that unpaid members won't be able to select the "member rate." He said this could result in some phone calls, especially from companies that have not paid dues yet when they register for events.

## **5. Old Business**

### *A. ODA General Pest Exam*

DeAngelo said Rose Kachadoorian is probably working on the committee. Gail said we probably need a half dozen people. He noted Tim Banwell may be a good person to provide a few questions he would like to see on the exam related to wood destroying organisms. He would love to see our committee members come up with the questions. He did not want it to be an "all academic" process because that can get a little slanted.

Gail will reach out to Rose Kachadoorian about the progress she is making on the committee. Ashley Roden was recommended to be on the committee. Also on the list is Chris Winson and possibly Jeff Weier.

*B. Board of Directors*

Gail will send out the list of new board member's contact information.

*C. Scholarship Committee Chair*

Gail said Mike Kesecker noted Rene Kesecker is retiring as scholarship chair. We should eliminate her email from the Good Earth address. Gail will put an article about Connor Hiddleston and he will make a statement about looking for a new scholarship chair. DeAngelo invite him to the Fall Beach Seminar to accept the scholarship. He is attending Linn Benton Community College. Gail noted we should send the check directly to the college.

**6. New Business**

*A. Administrative Contract*

DeAngelo asked to have the management contract sent to the board for them to review. Gail mentioned the scope of services. He mentioned lobbying is not part of the contract as that is a specialized arrangement involving registration with the Oregon Government Ethics Commission. Gail described that the role he plays is closer to public affairs, but in a limited way.

**7. Next Board Meeting**

DeAngelo said we could try to have the board meet in person at some point. Gail said we could do that on Friday at the Fall Beach Seminar. The next board meeting is set for August 17 at 7:30 am. It was mentioned that we used to have regional directors who would call people. Nagel said the geographic directors did not really work very well.

DeAngelo said the pamphlet would be nice to have available. Gail will ask NPMA if they plan on redoing it, but for now he will send DeAngelo some of the current membership pamphlets along with membership applications.

**7. Adjournment**

With no further business, the meeting Treleven called the meeting to a close at 8:43 am.

*Minutes taken by Harvey Gail, OPCA Executive Director*